



50 Schilling Road
Hunt Valley, MD 21031
410-584-9800

June 19, 2014

Via E-mail Cheryl.krejci@fortbendcountytexas.gov

Cheryl Krejci
Fort Bend County

Re: Fort Bend County B12-003
Term Contract for Armored Car Services

Dear Ms. Krejci,

Thank you for your letter of June 3 regarding the above-referenced contract. Dunbar Armored would be pleased to renew this contract. Under the contract terms, Paragraph 4.0, Dunbar Clarifications, we hereby request a CPI increase of 2.8%.

This increase is needed to offset rising industry costs. For example, escalating state and federal government regulations increase our operating costs through stricter emission controls and increasing workers compensations costs driven by spiraling health care costs.

Additionally the insurance premium market is hardening due to the heightened risk in the security industry as a result of current conditions. These conditions have resulted in increased costs for the cargo and general liability insurance required to provide the level of coverage and security that you both expect and deserve.

Our goal is always to provide Dunbar customers with the most secure, reliable and efficient service available, both now and in the future. We truly appreciate your understanding in this matter and look forward to continuing to provide the County with the high level of service that you have come to expect from Dunbar Armored.

Sincerely,

A handwritten signature in blue ink, appearing to read "J. Patrick Frampton".

J. Patrick Frampton
Vice President of Bid Administration

**Fort Bend County Tabulation
Bid 12-003
Term Contract for Armored Car Service**

**Term: 1 October 2011 through 30 September 2012
Renewal Term: 1 October 2012 through 30 September 2013
Renewal Term: 1 October 2013 through 30 September 2014**

Awarded 8/23/11: Dunbar Armored, Inc.

***Amended 12/06/11 **Amended 10/1/12**

Description	Lawson #	Dunbar Armored
All locations as listed per month	7817	**\$11,538.71
As Needed locations (price per pickup):	8780	\$25.40