



INSOURCE TECHNOLOGY DIRECT, LLC.
20405 SH 249, Suite 300
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Quotation Prepared For: **Fort Bend County Fairgrounds**
4310 Hwy. 36
Rosenberg, Texas 77471
USA

Contact: **Mary K. Staff**
Phone: **(832)471-2590**
Email: **Mary.Staff@fortbendcountytexas.gov**

HCDE Contract # 13/068DG-20

Quote # : **FBCF2014-0519e**
Description : **WLAN w/ R700**
Account Manager : **Tom Craig**
Quote Prepared By : **David Black**
Sales Contact Tel : **281-774-4021**
Sales Fax : **281-774-4040**
Date of Quotation : **5/19/2014**
Quote Validity : **90 Days**
Terms : **Net 15 Days**

BILL OF MATERIALS

Line	Part Number	Description	Qty	List Price	Net Price	Discount	Unit Price	Extended Price
1	901-3025-US00	ZD-3000 licensed for 25 APs, upgradeable to 500 APs, lifetime warranty	1	\$ 6,000.00	\$ 6,000.00	38.0%	\$ 3,720.00	\$ 3,720.00
2	901-R700-XX00	ZF-R700 dual-radio 11n/11ac AP, 3x3:3, BeamFlex+, 2xGE, 802.3af, lifetime warranty	12	\$ 1,295.00	\$ 15,540.00	68.9%	\$ 402.38	\$ 4,828.56
3	901-7762-US01	ZF-7762 dual-radio 11n Outdoor AP, 3x3:2, 1xGE, 1xFE, 802.3af, POE in/out, IP67, -40 to 65C, 2 N-	13	\$ 1,999.00	\$ 25,987.00	38.0%	\$ 1,239.38	\$ 16,111.94
4	901-7731-US01	ZF-7731 802.11n 5GHz Outdoor Bridge (1 unit), 3X3:2, IP-65, -40 to 65C, 2 N-Type, injector,	3	\$ 1,199.00	\$ 3,597.00	38.0%	\$ 743.38	\$ 2,230.14
5	SUP1-801-3025-1000	End User WatchDog Support for ZoneDirector 3025, 1 Year	1	\$ 1,200.00	\$ 1,200.00	0.0%	\$ 1,200.00	\$ 1,200.00
6	SUP1-803-7762-1000	WatchDog Advanced Hardware Replacement for ZoneFlex 7762, 7762-S, 7762-T, 1 year	13	\$ 119.94	\$ 1,559.22	0.0%	\$ 119.94	\$ 1,559.22
7	SUP1-803-7731-1000	WatchDog Advanced Hardware Replacement for ZoneFlex 7731 (single), 1 year	3	\$ 71.94	\$ 215.82	0.0%	\$ 71.94	\$ 215.82
8	902-0182-0003	Outdoor Mounting Bracket, Any-Angle, 7762, 7782, 7781-CM, Qty 1	13	\$ 75.00	\$ 975.00	15.0%	\$ 63.75	\$ 828.75

9	SRW208MP-K9-NA	Cisco SF 302-08MP 8-port 10/100 Max PoE Switch with Gigabit Uplinks	5	\$ 415.00	\$ 2,075.00	15.0%	\$ 352.75	\$ 1,763.75
10	CMJ8-POE-A	Citel Outdoor Gigabit PoE Mode A Surge Protector with NEMA enclosure	8	\$ 79.00	\$ 632.00	15.0%	\$ 67.15	\$ 537.20
11	PD-9002GHO/AC	PowerDsineOutdoor 2-port, 30W, 10/100/1000 BaseT Midspan, AC Input	1	\$ 349.00	\$ 349.00	15.0%	\$ 296.65	\$ 296.65
12	PD-9001GO/AC	PowerDsineOutdoor 1-port, 30W, 10/100/1000 BaseT Midspan, AC Input	4	\$ 249.00	\$ 996.00	15.0%	\$ 211.65	\$ 846.60
13	PD-OUT/MBK	Mounting Brackets for Outdoor PoE Midspan	5	\$ 49.00	\$ 245.00	15.0%	\$ 41.65	\$ 208.25

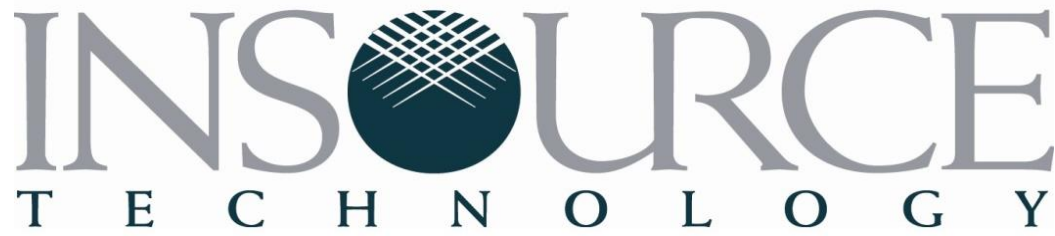


Summary (FBCF2014-0519e)		Net Price	Discount	Extended Price
Hardware, Software, Training		\$ 56,396.00	\$ 25,024.16	\$ 31,371.84
Extended Warranty / Support		\$ 2,975.04	\$ -	\$ 2,975.04
Freight				\$ -
Sales Tax (Note 1)				**EXEMPT**
TOTAL				\$ 34,346.88

NOTES:

1. We show your organization as TAX EXEMPT. Please notify us if your status has changed.
2. Freight (2nd Day) is included. Overnight available at our cost. Please specify desired shipping method.
3. Access points require 802.3af Class 3 power.
4. Assumes AC power available at AP mounting locations.
5. Order may be placed under government approved coops TCPN, HCDE, HGAC where your discount beats the best DIR discount by at least 18 points.
6. Installation and cabling quoted separately

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INSOURCE TECHNOLOGY CORPORATION
20405 State Highway 249, Suite
300
Houston, TX 77070

HCDE Contract # 13/068DG-20

Quote # : **FBCF2014-0423s**
Description : **WLAN Services**
Account Manager : **Tom Craig**
Quote Prepared By : **David Black**
Sales Contact Tel : **281-774-4021**
Sales Fax : **281-774-4040**
Date of Quotation : **4/23/2014**
Quote Validity : **90 Days**
Terms : **Net 15 Days**

PROFESSIONAL SERVICES: Design, installation, and training

1	ITC-WLAN-01	Predictive surveys, AP staging, registration, provisioning, firmware upgrade, test, labels, mount kit prep, mapview setup	\$	1,850.00
2	ITC-WLAN-03-R	Installation of indoor APs, outdoor APs, bridges, switches, POE equipment	\$	7,500.00
3	ITC-WLAN-03-R	Controller setup, configuration, installation. Mesh configuration, test, spot check coverage verification	\$	2,250.00
4	ITC-WLAN-07	Install and configure Zero-IT Activation and Dynamic Pre-Shared Key authentication and encryption functionality	\$	2,500.00
5	ITC-ADM-TRN-2	Administrator classroom training (2 hours) and unlimited online training for future admins	\$	300.00
6	ITC-CAT6-150	Installation of office area CAT 6 cabling for 13 indoor access points and 9 outdoor AP/bridge units @ \$230 per cable, max length 150 ft.	\$	5,060.00



Summary	Net Price	Discount	Extended Price
Hardware, Software	\$ -	\$ -	\$ -
Extended Warranty / Support	\$ -	\$ -	\$ -
Professional Services and Training	\$ 19,460.00	\$ -	\$ 19,460.00
TOTAL			\$ 19,460.00

NOTES:

- Indoor cable installation assumes suspended ceiling in all areas.
- Assumes maximum cable length is 150 ft.

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