

GUARDIANEMS products

March 10, 2014

Fort Bend County
301 Jackson Street, Suite 533
Richmond, TX 77469

RE: Fort Bend County Bid #13-006, Section 11: AMBU Head Wedge Disposable
Head Immobilizer w/2-Straps #000-264-036

To whom it may concern:

Guardian EMS Products recently received a price increase for the item referenced.
As of today, we will no longer be able to honor the pricing on the original bid.

- Item number listed on bid #AMB000-264-034
- Actual manufacturer Item number: 000-264-036
- Current Price: \$3.55 Each
- New Price: \$4.25 Each
- % of Increase: 19.75

We do understand you will have to go to the next lowest bidder and we apologize
for any inconvenience.

Please contact us, should you have any questions or concerns.

Thank you,



Heather Miller

Territory Sales Rep.
855.650.1730 x205
hmill@guardianemsp.com

1384 Poinsettia Avenue, Suite D ♦ Vista, CA 92081
Toll Free (855) 650-1730 ♦ Fax (760) 650-1739
info@guardianemsp.com
www.guardianemsproducts.com

From: [Gray, Craig](#)
To: [Kaminski, Debbie](#)
Cc: [Gray, Craig](#)
Subject: RE: Fort Bend County Bid 13-006
Date: Tuesday, March 11, 2014 11:53:44 AM

Ms. Kaminski,

I was able to reach out to a colleague at Bound Tree to review the information for me and yes we are good to go with the item number 264036 and bid price of 3.56 each.

If you would like to add this to the contract for Bound Tree Medical to be the supplier for this item please send me another emailing requesting that to be completed and we will add it today.

If there is an order that needs to be placed we have plenty of product in stock for a 1-2 day delivery.

Thank you again always a pleasure to work with you and your staff.

Craig Gray

Craig Gray, EMT-P

Bound Tree Medical | Account Manager

Mobile 832.385.8440 | Direct 800.533.0523 x5140 | Fax 877.349.2173

cgray@boundtree.com | www.boundtree.com

Customer Service 800.533.0523 | Fax 800.257.5713

Dedicated Customer Support call 800.533.0523 ask for Rachel Doctor

From: Kaminski, Debbie [mailto:Debbie.Kaminski@fortbendcountytexas.gov]
Sent: Tuesday, March 11, 2014 11:32 AM
To: Gray, Craig
Subject: RE: Fort Bend County Bid 13-006

If you need a few days due to the death in the family please do.

Debbie Kaminski

Debbie Kaminski, CPPB

Assistant County Purchasing Agent

301 Jackson, Suite 201

Richmond TX 77469

281-341-8643

281-341-8645 (fax)

Debbie.Kaminski@fortbendcountytexas.gov



Go Rockets!!!

Description	Lawson Item #	Unit Pricing
Section 9: Sterile Gloves		
Vendor: Bound Tree Medical		
Sterile Gloves, Individually packed, ASTM D6319 Standard Specification for Nitrile Exam Gloves for Medical Application, size: 6-1/2, 4 bx/cs, per case	5559	**175.10
Sterile Gloves, Individually packed, ATM D6319 Standard Specification for Nitrile Exam Gloves for Medical Application, size: 8, 4 bx/cs, per case	6501	**175.10
Sterile Gloves, Individually packed, ASTM D6319 Standard Specification for Nitrile Exam Gloves for Medical Application, size: 9, 4 bx/cs, per case	6502	**175.10
Description	Lawson Item #	Unit Pricing
Section 10: AMBU PERFIT Cervical Collars		
Vendor: Bound Tree Medical		
Infant	5631	**2.76
Pediatric	5632	**2.76
Regular	5633	**2.76
Neckless	5634	**2.76
Short	5635	**2.76
Tall	5636	**2.76
Description	Lawson Item #	Unit Pricing
Section 11: AMBU Head Wedge Disposable Head Immobilizer		
Vendor: Guardian EMS Products		
Must be able to be applied to any size backboard, must be made of 100% plastic components, single slide mechanism that pulls up both side-panels at the same time, re-adjustable side-panel slide mechanism, symmetrical side panels that always stay the same height, be 100% water-resistant, have graphic directions for use printed directly on product, able to be stored "completely" flat, be radiolucent, CT and MRI compatible, include 2 head straps, No substitutions.	6353	\$ 3.55