



EST Group  
1907 Ascension Blvd.  
Suite 100  
Arlington, TX 76006  
Phone: 817-366-1830  
Fax: 817-210-4211

## Fort Bend County



**PartnerDirect**  
Premier

**Quote Date:** 4/24/2013  
**Quotation #:** EST01442A  
**Valid Until:** 5/24/2013  
**Prepared By:** Kevin Underwood  
**SFDC Deal Id:** 5298573  
**Type:** System

**DIR-SDD-1951**  
**TOF06ADK**

**Bill To:**  
FORT BEND COUNTY, TEXAS  
301 Jackson St Ste 719  
Richmond, TX 77469

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
Hardware & Drives					
SC8000, 64GB Memory	CT-SC8000-64GB		2	\$2,045.45	\$4,090.91
Compellent SC8000 Controller	CT-SC8000-BASE		2	\$6,756.82	\$13,513.64
4TB, SAS, 6Gb, 7K HDD	DS-SAS6-35-4000X7K-D		12	\$1,575.00	\$18,900.00
600GB, SAS, 6Gb, 15K7 HDD	DS-SAS6-35-600X15K7-D		24	\$920.45	\$22,090.91
Compellent SC200 Enclosure, 3.5" 12-Bay	EN-SC200-1235		3	\$2,972.73	\$8,918.18
IO, 8Gb FC, 2Port, PCI-E, low-profile	IO-F8X2S-E-LP-D		2	\$1,659.55	\$3,319.09
IO, 10Gb iSCSI, 2Port, Optical, PCI-E, low-profile	IO-I10X2S-EO-LP-D		2	\$1,837.50	\$3,675.00
IO, 6Gb SAS, 4Port, PCI-E, full-height (4x2M SAS Cable)	IO-SAS6X4S-E2-D		2	\$1,043.18	\$2,086.36
6Gb SAS Cable, 0.6M, Qty 2	PA-CBL-SAS-.6M-D		3	\$104.32	\$312.95
LC-LC Optical Cable, 3M	PA-LC3M-OR-D		4	\$36.14	\$144.55
C13-C14, PDU, 12AMP, 2 FT (.6m), Power Cord, Qty2	PA-PC-.6M-D		5	\$13.64	\$68.18
RackRails, RapidRails for Dell Rack	PA-RK-RRDR-D		3	\$68.18	\$204.55
Software					
Storage Center SW Bundle, Base License	SW-CORE-BASE		1	\$0.00	\$0.00
Storage Center SW Bundle, Expansion License	SW-CORE-EXP		3	\$2,160.00	\$6,480.00
SW, Data Progression Base License	SW-DAPR-BASE	A4644415	1	\$4,500.00	\$4,500.00
SW, Data Progression Expansion License	SW-DAPR-EXP	A4644416	3	\$1,440.00	\$4,320.00
SW, Replay Manager for Microsoft Servers	SW-RMSV-MS	A4644427	1	\$1,350.00	\$1,350.00
SW, Virtual Ports Base License	SW-VIRP-BASE		1	\$0.00	\$0.00
Professional Services					
Certified Business Partner Installation	PS-1003-C		1	\$5,000.00	\$5,000.00
EST Group Migration Services - up to 8TB	PS-ESTGROUP		1	\$7,000.00	\$7,000.00
Totals				Discount Comments	
Power (Watts): 2,150.00 Heat (BTUs): 10,390.00 Rack Units: 10 Weight (Lbs): 312 FC (Raw TB): 0 SATA (Raw TB): 0 SSD (Raw TB): 0 SAS (Raw TB): 62.4 Total (Raw TB): 62.4				3 year support term includes a 25% discount	
				Copilot Support Total	
				Software Support Total	
				Subtotal	
				Freight	
				Discount	
				***Grand Total	
				24x7 Support Center w/ Priority On-Site (4 hour)	
				***Copilot Support Term: 3 year (36 months)	

\*\*\*Copilot Support Term: 3 year (36 months)

EST Group shall invoice upon order with all software and hardware purchases due upon receipt of goods. Services due upon completion.

Orders can be emailed to [orders@est-grp.com](mailto:orders@est-grp.com) or faxed to (817) 210-4211 Attn: Patti Spires



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SFDC Deal Id: 5298573  
Type: System

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FORT BEND COUNTY, TEXAS  
301 Jackson St Ste 719  
Richmond, TX 77469

Description	Model Number	Dell SKU	Quantity	Amount	Subtotal
<b>Training</b>					
DES - Compellent Admin Training Pck-1yr	936-5769		1	\$4,440.00	\$4,440.00
<b>Totals</b>					
				Discount Comments	
				Subtotal	\$4,440.00
				Discount	(\$1,394.68)
				<b>*Grand Total</b>	<b>\$3,045.32</b>

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URL [Vendor Website](#)  
 Vendor ID 1742616805400  
 HUB Type Non HUB

DIR Contract Number DIR-SDD-1951  
 Contract Term End Date 1/9/2014  
 Contract Exp Date 1/19/2017

**Dell Marketing LP**

Contact [Tracey Selberg](#)  
 Phone (512) 788-1653  
 Fax 512-283-9092

**DIR**

Contact [Phyllis Benitez](#)  
 Phone (512) 463-4854  
 Fax (512) 475-4759

**Contract Overview**

DIR maintains a default administrative fee of .50 percent. In some cases, the fee may be as low as .25 percent.

[Get Adobe Reader](#)Contract: [DIR-SDD-1951](#)**[Standard Terms and Conditions](#) PDF - 422 KB**

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

**[HUB Subcontracting Plan \(HSP\)](#) PDF - 660 KB | Updated 01/30/2013**

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

**[Pricing](#) PDF - 155 KB | Updated 01/09/2013**

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

**Electronic and Information Resources (EIR) Accessibility**

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor Website or contact the vendor directly.

[< No thanks, return to search](#)**How to Order**

1. For product and pricing information, visit the [Dell Marketing LP website](#) or contact [Diane Wigington](#) at (512) 728-4805. **Reseller Vendors are also available through this Contract.** You can also obtain product and pricing information from the Reseller Vendor contacts listed below (under Additional Contract Information-TX Order Fulfillers-By customer type). Please note that not all Reseller Vendors are authorized to accept orders from all customers. To determine the eligible Reseller Vendors for your account, please see contacts listed below (under Additional Contract Information-TX Order Fulfillers-By customer type).
2. Generate a purchase order, made payable to Dell Marketing LP or any Reseller Vendor listed below. You must reference Contract Number **DIR-SDD-1951** on your purchase order.
3. Email or fax your purchase order and quote form to Dell Marketing LP at (512) 283-9092 or any Reseller Vendor listed below.
4. Note: All customer purchase orders must reference contract number **DIR-SDD-1951** and **Contract Code #42AFU** when submitted to Dell or Reseller Vendor listed below.
5. **Pricing is the same regardless of the Order Fulfiller so there is no need to contact more than one.**

Contact [Diane Wigington](#) to obtain copies of VPATs.

**Available Brands**

1E Limited  
 20TH CENTURY FOX (CANADA)  
 360 Degree Web  
 3Dconnexion  
 3DiJoy  
 3M

**Available Products & Services**

Computer Peripherals  
 Computers  
 Computers - Desktop  
 Computers - Laptops  
 Computers - Portable  
 Computers - Servers  
 Digital Cameras

**Additional Contract Information**

[Appendix D, Dell Service Agreement](#) (244 KB)  
[Exhibit 1 to Appendix D Service Agreement](#) (178 KB)  
[Appendix E, Master Operating Lease Agreement](#) (456 KB)  
[Appendix F, Master Lease Agreement](#) (298 KB)  
[TX Order Fulfillers By customer type](#) (184 KB)

**Reseller Vendor Contacts**

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Abacus Computers, Inc.	1751844304300	Asian/Male	<a href="#">Mark Singh</a>	Phone: (432) 687-5424 Fax: (432) 682-7741	6 Desta Drive, Suite 1350 Midland, TX 79705
Advant Tech Solutions	1421606450200	Woman Owned	<a href="#">Cindy Moreno</a>	Phone: 832-595-8785 Fax: 832-202-2899	17424 W Grand Parkway Ste 418 Sugarland, TX 77479
Austin Ribbon & Computer Supplies, Inc.	1742339797900	Woman Owned	<a href="#">Ryan Grant</a>	Phone: (512) 681-6244 Fax: 512-452-0691	9211 Waterford Centre Blvd, Suite 202 Austin, TX 78758
Blue Line Services	18105834867	Non HUB	<a href="#">Byron Garvey</a>	Phone: (469) 635-2108 Fax: (469) 635-2010	1800 Highland Shores Blvd Highland Village, TX 75077
Centre Technologies	1510609177800	Woman Owned	<a href="#">Chris Pace</a>	Phone: (281) 506-2480 Fax: (888) 649-1754	480 N. Sam Houston Parkway Houston, TX 77060
Checkpoint Services, Inc.	1742775490200	Woman Owned	<a href="#">Kristen Cox</a>	Phone: (915) 581-1185 Fax: 915-585-7751	1790 Commerce Park, Suite A-1 El Paso, TX 79912
CMC	14708993028	Non HUB	<a href="#">Casey Heidenreich</a>	Phone: (972) 203-3400 Fax: (972) 203-3489	2700 Research Dr. Ste 100 Plano, TX 75074
Commonwealth Computer Company	1742748769300	Black/Male	<a href="#">Bill Broadus</a>	Phone: 210-698-3825 Fax: (210) 698-3231	24165 Ih 10 West Suite 217-616 San Antonio, TX 78257
Decision Tree, Inc.	17425381047	Woman Owned	<a href="#">Richard Brent Lawson</a>	Phone: (915) 584-3419 Fax: (915) 833-1614	306 Thunderbird El Paso, TX 79912
EST Group, LLC	1203330208900	Woman Owned	<a href="#">Tim Spires</a>	Phone: 817-366-1830 Fax: 817-210-4211	1907 Ascension Suite 100 Arlington, TX 76003
Freit Data Solutions, Inc.	1272209002900	Woman Owned	<a href="#">Wayne Orchid</a>	Phone: (512) 633-2919 Fax: (866) 895-7363	604 Harthan Street Austin, TX 78703
HIEd Inc.	1760385002900	Woman Owned	<a href="#">Leslie Harris</a>	Phone: (800) 876-3467	Richardson, TX
OAG Consulting LLC	1731724421200	Hispanic/Male	<a href="#">Oscar A Gonzalez</a>	Phone: (512) 565-4135 Fax: (512) 459-1227	7808 Adelaide Dr Austin, TX 78739
SHI Government Solutions, Inc.	1223695478500	Asian/Male	<a href="#">Darron Gross</a>	Phone: (800) 870-6079 Fax: 512-732-0232	1301 South Mopac Expressway Ste. 375 Austin, TX 78746
Sirius Computer Solutions, Inc	1742836721700	Non HUB	<a href="#">Phyllis Byrd</a>	Phone: 210-369-0617 Fax: (866) 313-0960	613 Nw Loop 410, Suite 1000 San Antonio, TX 78216
Solid IT Networks	1752950821400	Non HUB	<a href="#">Newt Newman</a>	Phone: 940-464-0608 Fax: 940-464-0181	845 East Fm 407 Argyle, TX 76226
Summus Industries, Inc	1760533392500	Black/Male	<a href="#">Rodney Craig</a>	Phone: (281) 640-1765 Fax: (281) 640-1766	245 Commerce Green Blvd. Ste. 155 Sugarland, TX 77478
Virtual Communications	1571164705500	Non HUB	<a href="#">Josh Mcconnell</a>	Phone: (903) 675-8604 Fax: (903) 675-7242	113 N. Murchison St Athens, TX 75751
Waypoint	7605503659	Non HUB	<a href="#">Paul Neyman</a>	Phone: (281) 797-2464 Fax: (281) 598-8230	10555 Cossey Rd Houston, TX 77070
xNet Systems, Inc.	1760577006800	Woman Owned	<a href="#">Barry Boland</a>	Phone: 281-539-0886 Fax: (281) 646-6702	14340 Torrey Chase Blvd, Suite 140 Houston, TX 77014

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**Dept. of Information Resources**  
300 W. 15th St. Ste. 1300  
Austin, TX 78701 [MAP](#)  
(512) 475-4700

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