

PROPOSAL QUOTE SHEET

4802 N. Sam Houston Parkway West
Suite 500
Houston, TX 77086

281-983-9955 Phone
281-983-5599 Fax



Texas DIR: DIR-SDD-1366

OP72760 - Core Switch Upgrade (Hardware Only)			
Client:	Fort Bend County	Issue Date:	1/9/2013
Client Address 1:	500 Liberty Street	Opportunity #:	OP72760
Client Address 2:	0	Account Exec:	Tony Lagera
Client City, State, Zip:	Richmond, TX 77469		tlagera@nwnit.com
Attn:	Charles King		(281) 506-1132
Phone:	(281) 341-4584	Version:	2.00
email:	charles.king@co.fort-bend.tx.us		

Product Number	Description	Qty	List Price	Unit Price	Extended Price
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Section 1 - Hardware and Software

Core Switch Replacement - (6509-E w/ Dual Sup2T-VSS)

WS-C6509-E	Catalyst 6500 Enhanced 9-slot chassis,15RU,no PS,no Fan Tray	1	\$9,500.00	\$5,130.00	\$ 5,130.00
VS-S2T-10G	Cat 6500 Sup 2T with 2 x 10GbE and 3 x 1GbE with MSFC5 PFC4	2	\$28,000.00	\$15,120.00	\$ 30,240.00
MEM-C6K-CPTFL2GB	Catalyst 6500 Compact Flash Memory 2GB	2	\$1,295.00	\$699.30	\$ 1,398.60
X2-10GB-LR	10GBASE-LR X2 Module	2	\$4,000.00	\$2,160.00	\$ 4,320.00
GLC-LH-SM	GE SFP, LC connector LX/LH transceiver	2	\$995.00	\$537.30	\$ 1,074.60
VS-F6K-PFC4	Cat 6k 80G Sys Daughter Board Sup2T PFC4	2	\$0.00	\$0.00	\$ -
VS-SUP2T-10G	Catalyst 6500 Supervisor Engine 2T Baseboard	2	\$0.00	\$0.00	\$ -
MEM-SUP2T-2GB	Catalyst 6500 2GB memory for Sup2T and Sup2TXL	2	\$0.00	\$0.00	\$ -
MEM-C6K-INTFL1GB	Internal 1G Compact Flash	2	\$0.00	\$0.00	\$ -
WS-X6704-10GE	Cat6500 4-port 10 Gigabit Ethernet Module (req. XENPAKs)	1	\$20,000.00	\$10,800.00	\$ 10,800.00
XENPAK-10GB-LRM	10G Base LRM Xenpak	4	\$1,495.00	\$807.30	\$ 3,229.20
MEM-XCEF720-256M	Catalyst 6500 256MB DDR, xCEF720 (67xx interface, DFC3A)	1	\$0.00	\$0.00	\$ -
WS-F6700-CFC	Catalyst 6500 Central Fwd Card for WS-X67xx modules	1	\$0.00	\$0.00	\$ -
WS-X6824-SFP-2T	Catalyst 6500 24-port GigE Mod: fabric-enabled with DFC4	1	\$15,000.00	\$8,100.00	\$ 8,100.00
GLC-SX-MM	GE SFP, LC connector SX transceiver	24	\$500.00	\$270.00	\$ 6,480.00
WS-F6K-DFC4-A	Catalyst 6500 Dist Fwd Card DFC4	1	\$0.00	\$0.00	\$ -
WS-X6824-SFP	24 port 1G SFP based Baseboard	1	\$0.00	\$0.00	\$ -
WS-X6148E-GE-45AT	Cat6500 48-Port PoE+ ready 10/100/1000 w/Jumbo Frame	5	\$9,000.00	\$4,860.00	\$ 24,300.00
WS-CAC-8700W-E	Catalyst 6500 8700W Enhanced AC Power Supply	2	\$7,000.00	\$3,780.00	\$ 7,560.00
FERRITE-BEAD	FERRITE-BEAD	2	\$0.00	\$0.00	\$ -
S2TAEK9-15001SY	Cisco CAT6000-VS-S2T IOS ADV ENT SERV FULL ENCRYPT	1	\$25,000.00	\$13,500.00	\$ 13,500.00
WS-C6509-E-FAN	Catalyst 6509-E Chassis Fan Tray	1	\$495.00	\$267.30	\$ 267.30
CAB-AC-C6K-TWLK	Power Cord, 250Vac 16A, twist lock NEMA L6-20 plug, US	6	\$0.00	\$0.00	\$ -
				\$0.00	\$ -

Subtotal, Hardware & Software \$ 116,399.70

Section 2 - Manufacturer Maintenance

Core Switch Replacement - SmartNET

CON-OSP-WS-C6509	24x7x4 OS Service,Catalyst 6509	1	\$13,650.00	\$10,920.00	\$ 10,920.00
				\$0.00	\$ -

Subtotal, Maintenance \$ 10,920.00

Section 3 - Professional Services

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
NWN Professional Services, as defined in the related Statement of Work Proposal					\$0.00
NBlock	Pre-paid funds on account for Product or Services purchases			\$	-
Section 4 - Optional Products & Services					
Trade-In	Credit for Trade-in of Cisco Allowed Products	1	(\$15,376.20)	(\$15,376.20)	\$ (15,376.20)
				\$0.00	\$ -
Subtotal, Optional Items:					\$ (15,376.20)
Managed Services/nCare Option:					
<i>Note: a signed nCare contract is required to establish new services</i>					\$0.00
Subtotals					
Hardware and Software Subtotal:					\$ 116,399.70
Manufacturer's Maintenance Subtotal:					\$ 10,920.00
nCare Managed Services Subtotal:					\$0.00
Professional Services Subtotal:					\$0.00
Optional Products & Services Subtotal:					\$ (15,376.20)
Total Project Investment					\$111,943.50
Taxes					\$0.00
Shipping					\$656.65

Terms & Conditions

This quote is valid for 30 days from date of issue. Applicable taxes & freight charges will be applied to the final invoice. All other Terms and Conditions are subject to the terms and conditions of the Texas DIR contract. NWN will invoice customer for hardware, software and maintenance upon shipment from Original Equipment Manufacturer.