

October 2, 2012

Monique Franklin
Fort Bend County Libraries
1001 Golfview Drive
Richmond, TX 77469

RE: OverDrive as a sole source provider

Dear Ms. Franklin:

OverDrive provides a series of services and digital content materials that enable public libraries to lend download popular audiobooks, eBooks, music, download video and other digital content via the library's website.

Uniquely available only from OverDrive as a sole source provider, we offer a system that combines:

- A customized website service for download digital materials integrated with the library's ILS system for real-time patron authentication
- Control for the library to set digital book lending policies and manage access and usage of materials
- Download eBooks capable of operating on portable devices such as iPads, Blackberrys and Smartphones, as well as on all generations of the Amazon Kindle
- OverDrive Media Console for Windows and MACs, a single integrated desktop client software application for use of download audiobooks, music and video
- Download audiobooks and music with accessibility features for the blind and visually impaired
- Download audiobooks and music divided in parts, some with permissions for patrons to burn to standard CD
- OverDrive MP3 Audiobooks compatible with MAC/OS, iPods and other Apple devices
- Digital audio and eBook materials from Pottermore, Books on Tape, Random House, Hachette, HarperCollins, Weston Woods, Phoenix Audio and other publishers only available from OverDrive
- Download video materials including documentaries, travelogues, feature films and concerts for use with the same integrated desktop client that supports audiobook and music titles

As a result of the combination of the above referenced items as well as OverDrive's patents, copyrights and secret processes, OverDrive is the only vendor to offer these services and materials and we have enjoyed adoption and success as the sole source supplier of the foregoing to many leading public libraries around the world. Please do not hesitate to contact me for further information.

Very truly yours,



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