



Cooperative Contracts

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Dell Marketing LP

URL [Vendor Website](#)

Vendor ID 1742616805400

HUB Type Non HUB

DIR Contract Number DIR-SDD-1014

Contract Term End Date 6/1/2013

Contract Exp Date 6/1/2013

Dell Marketing LP

Contact [Braxton Hickman](#)

Phone (615) 585-2655

Fax 512-283-9092

DIR

Contact [Phyllis Benitez](#)

Phone (512) 463-4854

Fax (512) 475-4759

How to Order

1. For product and pricing information, visit the [Dell Marketing LP](#) website or contact [Braxton Hickman](#) at (615) 585-2655. Reseller Vendors are also available through this Contract. Select from any Reseller Vendor contact listed below to also obtain product and pricing information.
2. Generate a purchase order, made payable to Dell Marketing LP or any Reseller Vendor listed below. You must reference the DIR Contract Number **DIR-SDD-1014** on your purchase order.
3. E-mail or Fax your purchase order and quote form to your designated vendor or reseller sales representative.

Contract Overview

DIR negotiates pricing for a quantity of one. Customers are encouraged to negotiate additional discounts based on volume.

DIR maintains a default administrative fee of .50 percent. In some cases, the fee may be as low as .25 percent.

For a complete listing of your specialized Dell Account Team, visit the [Dell website](#).

Under this contract eligible customers have the following ordering options:

Customers may place purchase orders directly with Dell. Customers buying directly from Dell will generate a purchase order payable to **Dell Marketing**.

Customers may place their purchase orders directly with the Dell Participating Reseller, Summus Industries (Summus). Customers buying directly from Participating Resellers will generate a purchase order payable to the Participating Reseller. Customers placing orders with Summus, a certified State Historically Underutilized Business (HUB) will capture 100% HUB credit for the procurement.

Please note that Summus cannot currently quote Microsoft Select software; they are only authorized to sell Microsoft Enterprise Agreements under the TX DIR-SDD-1014 contract. Pricing through Summus and Dell Direct should be the same.

Note: All customer purchase orders must reference contract number **DIR-SDD-1014** and contract code **#58ABW** when submitted to Dell or a Participating Reseller.

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Contract: **DIR-SDD-1014**

Standard Terms and Conditions PDF - 163 KB

This appendix contains the standard DIR Terms and Conditions for the contract as of the date identified. Any initial exceptions to these Terms will be contained in the original contract. All subsequent changes or updates to the Terms and Conditions will be reflected in contract amendments.

HUB Subcontracting Plan (HSP) PDF - 87 KB | Updated 10/05/2010

The purpose of the HUB Program is to promote full and equal business opportunities for all businesses in State contracting in accordance with the goals specified in the State of Texas Disparity Study. The HSP identifies all authorized resellers and/or all subcontractors performing services.

Pricing PDF - 120 KB | Updated 03/01/2012

Pricing for available products and/or services under this contract are limited to those identified in the appendix.

Electronic and Information Resources (EIR) Accessibility

Information regarding Electronic and Information Resources (EIR) accessibility of this vendor's offerings is included in the contract. Agencies purchasing products or services are responsible for complying with Texas EIR Accessibility statute and rules, as defined in TGC 2054 Subchapter M, 1TAC 206, and 1 TAC 213. For additional information, visit the Vendor

Available Brands

3COM
 A.D.A.M.
 Abbyy
 Absolute Software
 Accordent
 ACL Services

Available Products & Services

Hosted E-mail
 Software

Additional Contract Information

[Amendment 1](#) (34 KB)
[Amendment 2](#) (116 KB)
[Amendment 3](#) (99 KB)
[Amendment 4](#) (86 KB)

Website or contact the vendor directly.

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Reseller Vendor Contacts

Vendor Name	Vendor ID	HUB Type	Contact Name	Phone/Fax	Address
Summus Industries, Inc	1760533392500	Black/Male	Rodney Craig	Phone: (281) 640-1765 Fax: (281) 640-1766	245 Commerce Green Blvd. Ste. 155 Sugarland, TX 77478

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Dept. of Information Resources
 300 W. 15th St. Ste. 1300
 Austin, TX 78701 [MAP](#)
 (512) 475-4700