



Debbie Kaminski, CPPB  
Assistant County Purchasing Agent  
Fort Bend County, TX  
281-341-8640  
281-341-8645 (Fax)  
[kaminsk@co.fort-bend.tx.us](mailto:kaminskd@co.fort-bend.tx.us)

URETEK USA, Inc.  
PO Box 1929  
Tomball TX  
77377-1929

13900 Humble Rd  
Tomball TX  
77377

T: 888-287-3835  
T: 281-351-7800  
F: 281-351-0884

The URETEK Method™  
Deep Injection™  
Stitch-In-Time™

July 5, 2012

RE: Fort Bend County Bid 10-010 – Term Contract for Hydro-Insensitive Polyurethane  
Foam Materials and Labor

Debbie Kaminski  
Fort Bend County Purchasing

Thank you for the letter I received last week regarding the possible renewal of the above reference term contract.

Unfortunately, URETEK USA, Inc. is unable to renew the current contract at the same pricing due to tremendous upward pressure on prices for material, labor, equipment, fuel, etc. However, we would be able to able to renew the current contract at \$3.85 per pound. This is a 21% increase over the current price of \$3.18 per pound.

This is right in line with the price increase that Harris County saw for the same services when they re-bid their annual contract earlier this year. We were awarded the contract in May at \$3.85 per pound which was increased from \$3.20 per pound.

We appreciate the long-standing relationship with Fort Bend County and look forward to serving Fort Bend County in the future.

Best regards,

Michael R. Vinton  
Vice President – Sales  
[mvinton@uretekusa.com](mailto:mvinton@uretekusa.com)  
Mobile (281.841.6555)  
Office (281.351.7800)  
Fax (281.351.0884)

cc: Jim Reid – URETEK Regional Representative

**Fort Bend County Tabulation  
Bid 10-010**

**Term Contract for Hydro-Insensitive Polyurethane Foam Materials and Labor**

**Term: 1 October 2009 through 30 September 2010**

**Awarded 09/08/09: Uretek USA, Inc.**

**Renewal Term: 1 October 2010 through 30 September 2011**

**Renewal Term: 1 October 2011 through 30 September 2012**

<b>Library</b>	<b>Lawson Number</b>	<b>Price Per Pound</b>
Uretek USA, Inc. Tomball	<b>7562</b>	\$3.18
Nortex Concrete Lift & Stabilization Fort Worth		\$4.75