

PROPOSAL QUOTE SHEET

**4802 N. Sam Houston Parkway West
Suite 500
Houston, TX 77086**

**281-983-9955 Phone
281-983-5599 Fax**



Core Network Upgrade

Client:	Fort Bend County	Issue Date:	5/24/2012
Client Address 1:	301 Jackson Street	Opportunity #:	OP74783 - DIR-SDD-1366
Client Address 2:	.	Account Exec:	Mike Wilson
Client City, State, Zip:	Richmond , TX 77469		mwilson@nwnit.com
Attn:	Charles King		281 506 1109
Phone:	281-341-4588	Version:	1.00
email:	charles.king@co.fort-bend.tx.us		

Product Number	Description	Qty	List Price	Unit Price	Extended Price
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Section 1 - Hardware and Software

WS-C4506E-S6L-96V+	4506-E Chassis, TwoWS-X4648-RJ45V+E, Sup6L-E	3	\$18,000.00	\$9,720.00	\$ 29,160.00
CVR-X2-SFP	Cisco TwinGig Converter Module	6	\$0.00	\$0.00	\$ -
WS-X45-SUP6L-E	Catalyst 4500 E-Series Sup 6-E Lite, 2x10GE(X2) w/ Twin Gig	3	\$0.00	\$0.00	\$ -
WS-X4648-RJ45V+E	Catalyst 4500 E-Series 48-Port PoE+ Ready 10/100/1000(RJ45)	6	\$0.00	\$0.00	\$ -
CAB-L620P-C19-US	NEMA L6-20 to IEC-C19 14ft US	6	\$0.00	\$0.00	\$ -
PWR-C45-4200ACV	Catalyst 4500 4200W AC dual input Power Supply (Data + PoE)	2	\$2,995.00	\$1,617.30	\$ 3,234.60
PWR-C45-4200ACV/2	Catalyst 4500 4200W AC dual input Power Supply (Data + PoE)	2	\$2,995.00	\$1,617.30	\$ 3,234.60
WS-X4648-RJ45V+E	Catalyst 4500 E-Series 48-Port PoE+ Ready 10/100/1000(RJ45)	3	\$7,495.00	\$4,047.30	\$ 12,141.90
S45EIBUK9-15002SG	Cisco CAT4500E IOS IP BASE UPGRADE SSH	3		\$0.00	\$ -
AIR-CAP3502I-A-K9	802.11a/g/n Ctrlr-based AP w/CleanAir; Int Ant; A Reg Domain	14	\$1,295.00	\$699.30	\$ 9,790.20
WS-C3750X-48PF-L	Catalyst 3750X 48 Port Full PoE LAN Base	4	\$11,400.00	\$6,156.00	\$ 24,624.00
C3KX-PWR-1100WAC	Catalyst 3K-X 1100W AC Power Supply	4	\$0.00	\$0.00	\$ -
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	4	\$0.00	\$0.00	\$ -
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	4	\$500.00	\$270.00	\$ 1,080.00
C3KX-PWR-1100WAC/2	Catalyst 3K-X 1100W AC Secondary Power Supply	4	\$1,500.00	\$810.00	\$ 3,240.00
CAB-3KX-AC	AC Power Cord for Catalyst 3K-X (North America)	8	\$0.00	\$0.00	\$ -
S375XVK9T-12255SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DEV MGR	4	\$0.00	\$0.00	\$ -
WS-C3750X-48PF-S	Catalyst 3750X 48 Port Full PoE IP Base	7	\$14,000.00	\$7,560.00	\$ 52,920.00
C3KX-PWR-1100WAC	Catalyst 3K-X 1100W AC Power Supply	7	\$0.00	\$0.00	\$ -
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	7	\$0.00	\$0.00	\$ -
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	7	\$0.00	\$0.00	\$ -
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	7	\$500.00	\$270.00	\$ 1,890.00
C3KX-PWR-1100WAC/2	Catalyst 3K-X 1100W AC Secondary Power Supply	7	\$1,500.00	\$810.00	\$ 5,670.00
CAB-3KX-AC[2]	AC Power Cord for Catalyst 3K-X (North America)	14	\$0.00	\$0.00	\$ -
S375XVK9T-12255SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DEV MGR	7	\$0.00	\$0.00	\$ -
WS-C3750X-24P-S	Catalyst 3750X 24 Port PoE IP Base	5	\$7,300.00	\$3,942.00	\$ 19,710.00

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Product Number	Description	Qty	List Price	Unit Price	Extended Price
C3KX-PWR-715WAC	Catalyst 3K-X 715W AC Power Supply	5	\$0.00	\$0.00	\$ -
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	5	\$0.00	\$0.00	\$ -
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	5	\$0.00	\$0.00	\$ -
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	5	\$500.00	\$270.00	\$ 1,350.00
C3KX-PWR-715WAC/2	Catalyst 3K-X 715W AC Secondary Power Supply	5	\$1,000.00	\$540.00	\$ 2,700.00
CAB-3KX-AC	AC Power Cord for Catalyst 3K-X (North America)	10	\$0.00	\$0.00	\$ -
S375XVK9T-12255SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DEV MGR	5	\$0.00	\$0.00	\$ -
WS-C3560CG-8PC-S	Catalyst 3560C Switch 8 GE PoE(+), 2 x Dual Uplink, IP Base	2	\$1,795.00	\$969.30	\$ 1,938.60
CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00	\$ -
WS-C3750X-12S-S	Catalyst 3750X 12 Port GE SFP IP Base	1	\$10,000.00	\$5,400.00	\$ 5,400.00
C3KX-PWR-350WAC	Catalyst 3K-X 350W AC Power Supply	1	\$0.00	\$0.00	\$ -
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	1	\$0.00	\$0.00	\$ -
CAB-STACK-50CM	Cisco StackWise 50CM Stacking Cable	1	\$0.00	\$0.00	\$ -
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	1	\$500.00	\$270.00	\$ 270.00
C3KX-PWR-715WAC/2	Catalyst 3K-X 715W AC Secondary Power Supply	1	\$1,000.00	\$540.00	\$ 540.00
CAB-3KX-AC	AC Power Cord for Catalyst 3K-X (North America)	2	\$0.00	\$0.00	\$ -
GLC-SX-MM=	GE SFP, LC connector SX transceiver	54	\$500.00	\$270.00	\$ 14,580.00
37404	5M - LC/ST 50 micron multimode	48		\$23.38	\$ 1,122.24
SMT1000	APC Smart-UPS 1000VA	17		\$424.34	\$ 7,213.78
SMT1500	APC Smart-UPS 1500VA	2		\$522.62	\$ 1,045.24
SUA5000RMT5U	APC Smart-UPS 5000VA	1		\$2,764.71	\$ 2,764.71
<i>Subtotal, Hardware & Software</i>					\$ 205,619.87
Section 2 - Manufacturer Maintenance					
CON-SNT-4506E96+	SMARTNET 8X5XNBD 4506-E Chassis, Two	3	\$1,040.00	\$832.00	\$ 2,496.00
CON-SNT-3750X4FL	SMARTNET 8X5XNBD Catalyst 3750X 48 Port Full PoE LAN Base	4	\$550.00	\$440.00	\$ 1,760.00
CON-SNT-3750X4FS	SMARTNET 8X5XNBD Catalyst 3750X 48 Port Full PoE IP Base	7	\$700.00	\$560.00	\$ 3,920.00
CON-SNT-3750X2PS	SMARTNET 8X5XNBD Catalyst 3750X 24 PoE IP Base	5	\$700.00	\$560.00	\$ 2,800.00
CON-SNT-WSC3560C	SMARTNET 8X5XNBD Catalyst 3560C Switch 8 GE PoE, 2 x Dual	2	\$111.00	\$88.80	\$ 177.60
CON-SNT-C375X12S	SMARTNET 8X5XNBD Catalyst 3750X 12 Port GE SFP IP Base	1	\$1,200.00	\$960.00	\$ 960.00
<i>Subtotal, Maintenance</i>					\$ 12,113.60
Section 3 - Professional Services					
NWN Professional Services, as defined in the related Statement of Work Proposal					\$39,825.00
NWN Block	Pre-paid funds on account for Product or Services purchases				\$ -
Section 4 - Optional Products & Services					



Proposal Statement of Work

Network Infrastructure Upgrades #OP74783 / r1.0
DIR-SDD-1544



- A proposal to Fort Bend County
- Date: 06/17/2012
- Prepared by: Mike Wilson, Account Manager
- 4802 N. Sam Houston Pkwy W., Suite #500
Houston TX 77086

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CONTACT INFORMATION

CLIENT NAME	OFFICE	MOBILE	EMAIL
NWN CORP			
Mike Wilson	(281) 506-1109		mwilson@nwnit.com
Robert Eubanks	(281) 506-1164		reubanks@nwnit.com
Asad Sheikh	(281) 506-1120		asheikh@nwnit.com
Oscar Vela	(281) 506-1139		ovela@nwnit.com

PROJECT OVERVIEW

NWN and Fort Bend County also referred to as “Client” have entered into an agreement as detailed herein. NWN Corporation is pleased to propose our customized solution to help Fort Bend County with their upcoming network infrastructure upgrades. The infrastructure solution will consist of new Cisco switches, wireless access points, and APC Smart-UPS’s at site locations throughout the county.

Client Success Criteria

- Successful implementation
- Responsive service and support

SCOPE DETAILS – WORK TO BE PERFORMED

NWN will provide industry-certified engineers that follow a rigorous, well established process using industry best practices and procedures to perform the following tasks which include:

- NWN will install the below Cisco Switches into an existing equipment rack or an area designated by the Client:
 - Richmond Tax Office = (1) WS-C4506E Chassis Switch,
 - with the following components:
 - (5) WS-X4648-RJ45V+E (48port PoE blades)
 - (2) 4200 Watt Power Supplies
 - Juvenile MDF = (2) WS-C3750X-48PF-S
 - Juvenile IDF-C = (1) WS-C3750X-48PF-L
 - Juvenile IDF-B = (1) WS-C3750X-48PF-L
 - Vehicle Maint. = (1) WS-C3750X-48PF-S
 - Legion Bldg = (1) WS-C3750X-48PF-L
 - Juvenile Special Projects = (1) WS-C3750X-48PF-L
 - Rosenberg Annex IDF-C = (1) WS-C4506E Chassis Switch,
 - with the following components:
 - (5) WS-X4648-RJ45V+E (48port PoE blades) ****Customer Provided****
 - (2) 4200 Watt Power Supplies ****Customer Provided****
 - MDF = (1) WS-C3750X-12-S-S Switch
 - Rosenberg Annex CSCD FL1A = (2) WS-C3750X-48PF-S

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- Rosenberg Annex IDF-B = (1) WS-C4506E Chassis Switch,
○ *with the following components:*
 - (4) WS-X4648-RJ45V+E (48port PoE blades)
 - (2) 4200 Watt Power Supplies
 - Crabb River Rd. = (1) WS-C3750X-48PF-S
 - Extension Office = (1) WS-C3750X-48PF-S
 - Older Section = (1) WS-C3750X-24P-S
 - Bud O' Shields Office = (1) WS-C3750X-24P-S
 - Medic 1 Old Building = (1) WS-C3750X-24P-S
 - New Animal Shelter = (1) WS-C3560C-8PC-S
 - Drainage = (1) WS-C3750X-24P-S
 - Drainage Maintenance = (1) WS-C3750X-24P-S
 - Animal Services = (1) WS-C3560C-8PC-S
- NWN will configure the new switches to include:
 - Stage and Configure all hardware
 - Label per customer specified labeling convention
 - Rack and Install the switches at required locations
 - Validate configurations
 - Assign VLANs/Configure Trunks and Configure SVIs
 - Configure BPDU Guard, Port security, and basic QoS/storm-control
 - Configure SNMP management and admin access
 - Connect to existing client's fiber connection
 - Load basic configuration as required
 - Obtain the current configuration from the existing switches
 - As necessary, remove from the rack the existing switches.
 - Develop a test plan with Client Personnel for the cutover, testing switch to switch, switch to server and switch to appliance communications as necessary.
 - Patch Ports to the new 4500 series switches only.
 - Test each component for proper functionality and ensure that traffic is passing correctly
 - Provide day after switch cutover to provide any support as required.
 - NWN will install in client designated location and push the configuration to said quantity of access points listed below:
 - Richmond Tax Office = (3) AIR-CAP3502I-A-K9 Clean Air Access Points
 - Rosenberg Annex = (7) AIR-CAP3502I-A-K9 Clean Air Access Points
 - Blume = (1) AIR-CAP3502I-A-K9 Clean Air Access Points
 - New Engineering = (1) AIR-CAP3502I-A-K9 Clean Air Access Points
 - Drainage = (1) AIR-CAP3502I-A-K9 Clean Air Access Points
 - Drainage Maintenance = (1) AIR-CAP3502I-A-K9 Clean Air Access Points
 - NWN associate new access points to the Clients existing wireless controller environment and verify the following configurations, as needed:
 - Test and Prime the APs
 - Connect and configure in CAPWAP vlan
 - Test each access point for client connectivity, and verify proper functionality
 - Test connectivity for internal and DMZ guest access
 - NWN will install the below APC Battery Backup Units into an existing equipment rack or an area designated by the Client, and connect Client designated equipment:
 - Richmond Tax Office = (1) APC Smart-UPS 5000

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- Juvenile MDF = (1) APC Smart-UPS 1500
 - Juvenile IDF-C = (1) APC Smart-UPS 1000
 - Juvenile IDF-B = (1) APC Smart-UPS 1000
 - Vehicle Maint. = (1) APC Smart-UPS 1000
 - Legion Bldg = (1) APC Smart-UPS 1000
 - Juvenile Special Projects = (1) APC Smart-UPS 1000
 - Rosenberg Annex MDF = (1) APC Smart-UPS 1500
 - Crabb River Rd. = (1) APC Smart-UPS 1000
 - Extension Office = (1) APC Smart-UPS 1000
 - Older Section = (1) APC Smart-UPS 1000
 - Bud O' Shields Office = (1) APC Smart-UPS 1000
 - Medic 1 Old Building = (1) APC Smart-UPS 1000
 - Blume = (1) APC Smart-UPS 1000
 - New Engineering = (1) APC Smart-UPS 1000
 - Recycling = (1) APC Smart-UPS 1000
 - New Animal Shelter = (1) APC Smart-UPS 1000
 - Drainage = (1) APC Smart-UPS 1000
 - Drainage Maintenance = (1) APC Smart-UPS 1000
 - Animal Services = (1) APC Smart-UPS 1000
- NWN will create documentation of all new switches, access point placement to include a logical Visio diagram labeling each component installed during the course of this Scope of Work.

NWN Project Methodology

Phases	Actions	Processes
Initiate	Identify / Define / Launch	
Plan & Design	Work Breakdown Structure Technical Designs Approach / Assess	
Execute	Staging / Lab/ Test/ Pilot Proof of Concept Migration/ Production	
Closure	Orientation / Care Plan Transition to Operations Wrap up & close out	

An NWN Project Manager will be assigned to this project, utilizing the NWN project methodology, to ensure the successful delivery of this initiative as defined in this scope. The PM will provide timely communications, status updates, project timelines and tasks, team activity coordination and issues management and escalation to the project sponsor. Based on the scope of work for the project the NWN PM will use the appropriate tools necessary to complete the project successfully.

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In the event of changes that occur during the project the NWN PM will process a Project Change Request (PCR) to identify the needed change and effects it will have on the project along with funding that may be needed to complete the change. This PCR will be reviewed and agreed to by NWN and client prior to the change being implemented.

As phases are completed the Project Deliverables Acceptance document will be revised and discussed during status meetings. Percent complete will be documented and initialed by the client so that recognition for progress can be acknowledged throughout the project. At the end of the project this document will be signed by the project sponsor indicating that the project is complete.

1 – Initiate Phase

- Internal kickoff meeting – this meeting involves the NWN Sales Team and the NWN Implementation Team. At this meeting, the entire NWN team is made aware of the Client's expectations that were set during the Sales process to ensure all communication is translated to the Implementation Team for the on-site work effort.
- External kickoff meeting – this meeting involves the NWN Team and the Client's Team and usually takes place at the Client's site. During this meeting, the Bill of Materials and Statement of Work are reviewed by all parties to ensure no expectations have changed since the Contract has signed. This meeting typically occurs prior to any equipment being ordered in order to help avoid the RMA process. During the Kickoff meeting, it will be very important that the Bill of Materials is thoroughly discussed between the Client's engineers and NWN engineers to ensure the equipment that will be ordered still meets the Client's requirements.
- Scheduling for status meetings – Initial timeline will be set for overall project. NWN and client will work together to identify resources for project and coordinate schedules to complete the Design meetings.
- Design Meeting – After the kick-off meeting, NWN has a design meeting to discuss the technical aspects of the configuration for the network. This will encompass everything from routing protocols, IP Addressing Schemes, Multicast traffic configurations and Quality of Service configuration requirements. At the end of this Design meeting, NWN has gathered enough information to create a design document for the installation of the equipment. The design document will include configuration parameters for all the equipment and the requirements by the Client's IT Staff in order to prepare for the network cutover work effort. A project time frame (including specific dates) will be created at the end of the Design meeting.

Deliverables:

- *Completion of Kickoff meetings and scheduling for Status meeting through project.*
- *Design meeting and project plans for implementation of Cisco LAN network*

2 – Stage and Configure

- Equipment Hardware Testing – NWN will stage the new network equipment at the NWN facility to ensure there are no problems with the equipment that was shipped from the Manufacturers. Once all the equipment is un-boxed and assembled, NWN will perform burn-in testing to ensure all equipment operates for a set amount of time. NWN will also install all interfaces and check those interfaces with test patch cables to ensure there are no bad ports on the equipment. If any equipment is found to be

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faulty, then NWN will return to the equipment to the manufacturer and receive replacement equipment prior to shipping any equipment to the Client site.

Deliverables:

- *Final Validation of the Bill of Materials and updates if necessary to ensure successful delivery*
- *Arrival Dates for Equipment*
- *Capture relevant information regarding connectivity, utilization, and device configurations for existing Cisco LAN and security configuration*
- *Configuration Staging – NWN will initially configure all of the equipment and test the configurations of the equipment at the NWN facility. Once all the equipment has passed all of the testing, NWN will re-package all of the equipment for shipment to the Client site and furnish client with a packing slip.*

3 – Execute Phase

- Hardware Installation – NWN will un-box the network equipment at the Client site and proceed to install the equipment in the specified areas. Once the equipment is physically installed, NWN and the Client IT Staff will fully test the configurations for each device prior the user migration to the new equipment.
- Configuration Testing and User Migration – Once configurations are tested and verified, NWN and the Client IT Staff will move a set amount of users over to the new network equipment and ensure the end user connectivity is re-established. This process will continue on the set schedule that was mutually agreed upon through the established project plan.
- Network Troubleshooting – NWN will remain on site for help address and diagnose any problems that arise to the network migration to the new equipment. NWN will be able to troubleshoot any network configuration issues and the Client needs to provide a resource with troubleshooting knowledge for the Client's software applications and end user devices. Once the new network infrastructure is agreed to be stable by NWN and the Client IT Staff, NWN will start to finalize the documentation for the project.
- Knowledge Transfer - Administrators are welcome to shadow NWN engineers during the installation however no formal training is planned for this installation. Documentation and configurations explanations will be provided with the final deliverables.

Deliverables:

- *Delivery of the equipment & / or software components as identified in the Reference Materials section of this document (includes serial numbers and labels, SmartNet contracts, etc)*
- *Services milestones to include:*
 - *LAN Network Equipment Installation*
- *Administrator Training for the continuing operation and maintenance of the system*

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4 – Close Phase

In this phase, on site engineering is complete. Engineers will be focused on completing technical documentation and a review with project team. The PM will verify approval for final billing and schedule and complete Project Review and Closure meetings with client.

Deliverables:

- Technical documentation
- Project documentation

Out of Scope

Any area not specifically presented in the Scope section of this proposal is considered outside the scope of this project. Changes to the scope as detailed in this proposal require an estimate review and must be approved by mutual agreement. Additional (or lower) charges may apply to incorporate the requested changes. Changes will not become effective until agreed upon in writing by both the Client and NWN.

CLIENT REQUIREMENTS & ASSUMPTIONS

- 1) Client will perform and/or provide the following design/technical components as part of the delivery of this project:
 - a) Provide current design of Client's Network and Systems Network (as much documentation as possible)
 - b) Administrative credentials (root access) to all equipment to be assessed during the process of this Scope of Work
 - c) Participate in all design and planning sessions and be prepared to sign off on all milestones.
 - d) Switch configurations to include all IP address assignments, VLAN assignments, Trunk port information, and security credentials required for switch deployment
 - e) Identify existing VLANs, QoS marking, and Security parameters within the network.
 - f) Participate in all design and planning sessions and be prepared to sign off on all milestones.
 - g) Client provided information is correct and current
- 2) NWN assumes that all required cabling and conduit is in place, and sufficient in length to connect to the new switching infrastructure with no extensions required.
- 3) Adequate rack space and power provisioned for the proposed equipment will be identified and clearly marked prior to NWN arriving onsite.
- 4) The number of listed sites is also the number of planned cutover events for this solution. If additional cutovers are needed, they will be considered out of scope of this project and require a project change order.
- 5) NWN assumes no responsibility for any downtime encountered during the course of this project, client should expect multiple downtimes due to the nature of this project, however they will all occur at scheduled times.
- 6) Engineer work will not be impeded by client delays
- 7) All work will be completed during normal business hours unless specified in Scope Details Section. After hours work will be billed at NWN standard overtime rates.
- 8) Assigning a representative to this project, who will coordinate the assessment activity with the NWN Project Leader
- 9) Authorized personnel available during the project with working knowledge of existing network infrastructure for facility access, questions, and clarification of issues
- 10) Provide access to all work locations along with safety, access, security & emergency protocols.
- 11) Obtain all necessary work permits.
- 12) As needed, provide a work area for NWN to use during on-site activities.

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- 13) Provide parking passes and adequate parking for the NWN project team.
- 14) Client must provide outside phone and Internet access, at no additional charge, for all NWN staff when onsite.
- 15) NWN not responsible for the functionality of the Customer provided equipment.

TERMS & CONDITIONS

- If the project is put on hold due to client delays for a period over 60 days the Client and NWN will work together to address closure of the existing project. A Project Change Request will be provided that addresses how to handle remaining billing on the project as well as how the remaining tasks will be completed. Re-scheduling the project is subject to existing NWN workload and will be scheduled accordingly.
- The Master Services Agreement (MSA) in place between NWN and the Client serves as the general terms and conditions of these services. This SOW proposal presents the specific details of this project under that agreement. These terms are supplemental to the MSA; any point of conflict defaults to the terms and conditions presented in the MSA that is in place between both parties. If no MSA is in effect between NWN and the Client, the Terms and Conditions established in this SOW constitute the contract between both parties.
- Project pricing assumes Client credit line has been established with NWN Corporation.
- The prices quoted above shall remain valid for a period of thirty (30) days unless manufacturer programs expire.
- Prices do not include TX State sales tax or freight which is billed Freight On Board Origin.
- Equipment return policy is governed by the equipment manufacturer.
- Unless other specified, working hours for engineering services are normal business hours (8:00 am to 5:00 pm), Monday through Friday with no limitations of access to the workplace. Work performed after normal business hours will be billed at an additional charge.
- NWN will invoice Client (net 30 days) for all materials when shipped and ownership passes, regardless of shipping destination. Procuring materials at time of contract protects client project pricing and assures materials are available to meet project timelines.
- Professional Services will be invoiced per the terms specified in Project Financials below.
- Payment terms are: NET 30 Days. In the event that Client should fail to pay the total purchase price within a thirty (30) day period, NWN shall be entitled to collect an interest charge on the lesser of either 1.5% of the unpaid purchase price per month or the maximum amount allowed by applicable laws. NWN shall also be entitled, in addition to all other remedies available by law or in equity, to recover reasonable attorney fees and/or other expenses in collecting the purchase price or otherwise enforcing or successfully defending itself in respect to this sales contract.
- Warranties offered by the manufacturer will be passed along to Client. Extended warranties are available at an additional cost. No warranty on engineering labor services is implied, extended or presented in this proposal. Any disputes on the quality or validity of the engineering services are to be presented to NWN prior to the close of the project.

REVISION HISTORY

REVISION NO	DATE	DESCRIPTION OF CHANGE
0.1		Internal Draft
1.0		Release to client
1.1	06/17/2012	ROSENBERG ANNEX CLOSET B 4506 INSTEAD OF 3750X

STATEMENT OF CONFIDENTIALITY

The contents of this document have been developed by NWN Corporation (NWN). NWN considers the contents of this document to be proprietary and business confidential information. This information is to be used only in the performance of its intended use. This document may not be released to another vendor, business partner or contractor without prior written consent from NWN. Additionally, no portion of this document may be communicated, reproduced, copied or distributed without the prior consent of both the Client and NWN.

Proposal Statement of Work

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REFERENCE MATERIAL

The following items are included as references to this proposal/SOW:

1. Detailed Bill of Materials (BOM) – date & version

PROJECT FINANCIALS

NWN is pleased to present the following pricing summary for this project.

Professional Services – Fixed Price	\$39,825.00
Hardware & Software	\$205,619.87
Other Products and Services	\$3,246.52
Maintenance	\$12,113.60
Total Project Investment	\$260,804.99

Billing Terms

- Professional Services – Fixed Price
- Billing will occur on a monthly basis for work completed and hardware received by customer.

APPROVALS

Client		NWN	
By (authorized signature)		By (authorized signature)	
Name (Print or Type)		Name (Print or Type)	
Title (Print or Type)	Date:	Title (Print or Type)	Date: