



115 East Second St | Lafayette LA 70501 | Phone: 337-235-6760 | Fax: 337-237-2752
 1890 Swisco Rd | Sulphur LA 70665 | Phone: 337-625-1117 | Fax: 337-625-1151
 101 E Oak Avenue | Eunice LA 70535 | Phone: 337-457-2969 | Fax: 337-457-2966
 3310 Alice Street | Houston, Texas 77021 | Phone: 281-272-0115 | Fax: 281-921-0153



Fort Bend County
 Purchasing Department
 Travis Annex
 301 Jackson, Suite 201
 Richmond, Texas 77469

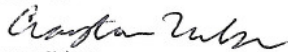
February 1, 2012

Per Pumpelly Oil Acquisition contract with Fort Bend County Bid 11-078, 1.0 General Requirements: 1.35 Escalation Clause. Pumpelly Oil Acquisition is requesting Commissioners Court approval to increase the contract price for awarded items. I have attached a copy of price increase from Pumpelly's supplier as proof of increase.

Section 1: <u>Product</u>	<u>Lawson No.</u>	<u>Package Size</u>	<u>County Cost 09/1/2011</u>	<u>% Increase</u>	<u>County Cost 02/1/2012</u>
1. Chevron Supreme 5W-20	5336	Quart	\$ 2.85	6	\$ 3.02
2. Chevron Supreme 5W-20	5337	1/55/drum	\$ 10.40	6	\$ 11.02
3. Chevron Supreme 5W-20	5338	Bulk	\$ 9.62	6	\$ 10.20
4. Chevron Supreme 5W-30	1373	Quart	\$ 2.85	6	\$ 3.02
5. Chevron Supreme 5W-30	1374	1/55/drum	\$ 10.40	6	\$ 11.02
6. Chevron Supreme 5W-30	1375	Bulk	\$ 9.62	6	\$ 10.20
7. Chevron Supreme 10W-30	1365	Quart	\$ 2.85	6	\$ 3.02
8. Chevron Supreme 10W-30	1367	1/55/drum	\$ 10.40	6	\$ 11.02
9. Chevron Supreme 10W-30	5339	Bulk	\$ 9.62	6	\$ 10.20
10. Chevron Supreme 10W-40	1282	Quart	\$ 2.85	6	\$ 3.02
11. Chevron Supreme 10W-40	1283	1/55/drum	\$ 10.40	6	\$ 11.02
12. Chevron Supreme 10W-40	5340	Bulk	\$ 9.62	6	\$ 10.20
13. Chevron Delo 400 LE 15W-40	1289	Quart	\$ 3.43	6	\$ 3.64
14. Chevron Delo 400 LE 15W-40	5341	1 gallon	\$ 12.95	6	\$ 13.73
15. Chevron Delo 400 LE 15W-40	1290	5 gallon pail	\$ 12.81	6	\$ 13.58
16. Chevron Delo 400 LE 15W-40	5342	1/55/drum	\$ 10.60	6	\$ 11.24
17. Chevron Delo 400 LE 15W-40	5343	Bulk	\$ 10.15	6	\$ 10.76
18. Chevron Delo 400 Multigrade 15W-40	5347	1/55/drum	\$ 11.40	6	\$ 12.08
19. Chevron Delo 400 Multigrade 15W-40	1292	Bulk	\$ 10.15	6	\$ 10.76
20. Chevron Delo 400 10W	5348	5 gallon pail	\$ 11.40	6	\$ 12.08
21. Chevron Delo 400 10W	1299	1/55/drum	\$ 10.15	6	\$ 10.76
22. Chevron Delo 400 10W	1300	Bulk	\$ 9.00	6	\$ 9.54
23. Chevron Delo 400 30	1306	5 gallon pail	\$ 11.40	6	\$ 12.08
24. Chevron Delo 400 30	1307	1/55/drum	\$ 10.15	6	\$ 10.76
25. Chevron Delo 400 30	1308	Bulk	\$ 9.00	6	\$ 9.54
26. Chevron Delo 400 40	1345	5 gallon pail	\$ 12.40	6	\$ 13.14
27. Chevron Delo 400 40	1346	1/55/drum	\$ 11.15	6	\$ 11.82
28. Chevron Delo 400 40	1347	Bulk	\$ 10.00	6	\$ 10.60
29. Chevron Delo 400 50	1314	5 gallon pail	\$ 12.65	6	\$ 13.41
30. Chevron Delo 400 50	1315	1/55/drum	\$ 12.00	6	\$ 12.72
31. Chevron Delo 400 50		Bulk	\$ 12.00	6	\$ 12.72
32. Chevron Drive Train Fluid HD 50	1352	5 gallon pail	\$ 12.65	6	\$ 13.41
33. Chevron Drive Train Fluid HD 50	1353	1/55/drum	\$ 11.40	6	\$ 12.08
34. Chevron Drive Train Fluid HD 50	1354	Bulk	\$ 10.40	6	\$ 11.02
35. Chevron ATF MD-3(Dexron IIIE)	1385	Quart	\$ 2.69	6	\$ 2.85
36. Chevron ATF MD-3(Dexron IIIE)	1322	5 gallon pail	\$ 10.78	6	\$ 11.43
37. Chevron ATF MD-3(Dexron IIIE)	1323	1/55/drum	\$ 10.15	6	\$ 10.76
38. Chevron ATF MD-3(Dexron IIIE)	1324	Bulk	\$ 10.00	6	\$ 10.60
39. Chevron ATF Mercon V	1394	Quart	\$ 3.69	6	\$ 3.91
40. Chevron ATF Mercon V	6365	1/55/drum	\$ 14.12	6	\$ 14.97
41. Chevron ATF Mercon V	9600	Bulk	\$ 14.10	6	\$ 14.95
42. Chevron 1000 THF(Hyd/Tractor Fluid)	5352	5 gallon pail	\$ 11.65	6	\$ 12.35
43. Chevron 1000 THF(Hyd/Tractor Fluid)	5353	1/55/drum	\$ 11.40	6	\$ 12.08
44. Chevron 1000 THF(Hyd/Tractor Fluid)	5354	Bulk	\$ 10.15	6	\$ 10.76
45. Chevron Ultra-Duty Grease #2	1380	Tube	\$ 2.35	6	\$ 2.49
46. Chevron Ultra-Duty Grease #2	1381	1/35# Pail	\$ 79.45	6	\$ 84.22
47. Chevron Ultra-Duty Grease #2	1382	1/120# Keg	\$ 272.40	6	\$ 288.74
48. Chevron RPM Universal G.O. 85W-140	9598	5 gallon pail	\$ 51.45	6	\$ 54.54
49. Chevron RPM Universal G.O. 85W-140	1383	1/35# Pail	\$ 51.45	6	\$ 54.54
50. Chevron Starplex EP #2(GC-LB) Grease	7621	Tube	\$ 2.59	6	\$ 2.75

Section 2:	51 COP,Fleet Supreme EC 15W-40	5366 Bulk	\$ 8.13	7	\$ 8.70
	52. COP,Guardol ECT 15W-40	5367 1 gallon	\$ 11.01	7	\$ 11.78
	53. COP,TSX 10W	5369 Bulk	\$ 7.77	7	\$ 8.31
Section 3:	54. 5W-20 Motor Oil	7622 Quart	\$ 2.57	7	\$ 2.75
	55. 5W-20 Motor Oil	7623 5 gallon pail	\$ 9.04	7	\$ 9.67
	56. 5W-20 Motor Oil	7624 1/55/drum	\$ 8.31	7	\$ 8.89
	57. 5W-20 Motor Oil	7625 Bulk	\$ 7.65	7	\$ 8.19
	58. 5W-30 Motor Oil	7626 Quart	\$ 2.57	7	\$ 2.75
	59. 5W-30 Motor Oil	7627 5 gallon pail	\$ 9.04	7	\$ 9.67
	60. 5W-30 Motor Oil	7628 1/55/drum	\$ 8.31	7	\$ 8.89
	61. 5W-30 Motor Oil	7629 Bulk	\$ 7.65	7	\$ 8.19
	62. 10W-30 Motor Oil	7630 Quart	\$ 2.54	7	\$ 2.72
	63. 10W-30 Motor Oil	7631 5 gallon pail	\$ 8.86	7	\$ 9.48
	64. 10W-30 Motor Oil	7632 1/55/drum	\$ 8.14	7	\$ 8.71
	65. 10W-30 Motor Oil	7633 Bulk	\$ 7.48	7	\$ 8.00
	66.15W-40/CJ-4	7638 Quart	\$ 2.68	7	\$ 2.87
	67.15W-40/CJ-4	7639 5 gallon pail	\$ 9.33	7	\$ 9.98
	68.15W-40/CJ-4	7640 1/55/drum	\$ 8.67	7	\$ 9.28
	69.15W-40/CJ-4	7641 Bulk	\$ 8.13	7	\$ 8.70
	70.15W-40/CI-4	7642 Quart	\$ 2.68	7	\$ 2.87
	71.15W-40/CI-4	7643 5 gallon pail	\$ 9.33	7	\$ 9.98
	72.15W-40/CI-4	7644 1/55/drum	\$ 8.67	7	\$ 9.28
	73.15W-40/CI-4	7645 Bulk	\$ 8.13	7	\$ 8.70
	74. SAE 10W	7646 5 gallon pail	\$ 9.03	7	\$ 9.66
	75. SAE 10W	7647 1/55/drum	\$ 8.37	7	\$ 8.96
	76. SAE 10W	7648 Bulk	\$ 7.77	7	\$ 8.31
	77. SAE 30	7649 Quart	\$ 2.51	7	\$ 2.69
	78. SAE 30	7650 5 gallon pail	\$ 9.16	7	\$ 9.80
	79. SAE 30	7651 1/55/drum	\$ 8.50	7	\$ 9.10
	80. SAE 30	7652 Bulk	\$ 7.68	7	\$ 8.22
	81. SAE 40	7653 Quart	\$ 2.70	7	\$ 2.89
	82. SAE 40	7654 5 gallon pail	\$ 9.42	7	\$ 10.08
	83. SAE 40	7655 1/55/drum	\$ 8.70	7	\$ 9.31
	84. SAE 40	7656 Bulk	\$ 8.04	7	\$ 8.60
	86. SAE 50 HD Drie Train(Cat TO-4)	7661 5 gallon pail	\$ 27.63	7	\$ 29.56
	87. SAE 50 HD Drie Train(Cat TO-4)	7662 1/55/drum	\$ 27.60	7	\$ 29.53
	88. SAE 50 HD Drie Train(Cat TO-4)	7663 Bulk	\$ 27.60	7	\$ 29.53
	89. Dexron IIIIE ATF	7667 Quart	\$ 2.53	7	\$ 2.71
	90. Dexron IIIIE ATF	7668 5 gallon pail	\$ 8.86	7	\$ 9.48
	91. Dexron IIIIE ATF	7669 1/55/drum	\$ 8.13	7	\$ 8.70
	92. Mercon V ATF	7670 Quart	\$ 2.93	7	\$ 3.14
	93. Mercon V ATF	7671 5 gallon pail	\$ 11.12	7	\$ 11.90
	94. Mercon V ATF	7672 1/55/drum	\$ 10.63	7	\$ 11.37
	95. Gear Oil Synthetic 75W-90	7676 1/35# Pail(each)	\$ 132.19	7	\$ 141.44
	96.Hydraulic Oil ISO-46	7677 5 gallon pail	\$ 8.36	7	\$ 8.95
	97.Hydraulic Oil ISO-46	7678 1/55/drum	\$ 7.64	7	\$ 8.18
	98.Hydraulic Oil ISO-46	7679 Bulk	\$ 6.98	7	\$ 7.47
	99.Hydraulic Oil ISO-68	7680 5 gallon pail	\$ 8.36	7	\$ 8.95
	100.Hydraulic Oil ISO-68	7681 1/55/drum	\$ 7.64	7	\$ 8.18
	101.Hydraulic Oil ISO-68	7682 Bulk	\$ 6.98	7	\$ 7.47
	102. Dex-Cool Antifreeze,Concentrate	7688 1 gallon	\$ 8.40	0	\$ 8.40
	103. Dex-Cool Antifreeze,Concentrate	7689 1/55/drum	\$ 7.86	0	\$ 7.86
	104. Dex-Cool Antifreeze,ready-to-use	9034 1 gallon	\$ 7.02	0	\$ 7.02
	105. Dex-Cool Antifreeze,ready-to-use	9035 1/55/drum	\$ 5.16	0	\$ 5.16
	106. Multi-Vehicle A/F ready-to-use	9036 1 gallon	\$ 6.58	0	\$ 6.58
	107. Multi-Vehicle A/F ready-to-use	9037 1/55/drum	\$ 6.18	0	\$ 6.18
	108.Grease Ultra-duty EP#2	7692 Tube	\$ 1.99	7	\$ 2.13
	109.Grease Ultra-duty EP#2	7693 1/35# Pail	\$ 73.04	7	\$ 78.15
	110.Grease Ultra-duty EP#2	7694 1/120# Keg	\$ 243.36	7	\$ 260.40
	111.Grease NLGI GC-LB Calcium Sulfonate	7695 Tube	\$ 2.76	7	\$ 2.95
	112.Grease NLGI GC-LB Calcium Sulfonate	7696 1/35# Pail	\$ 107.10	7	\$ 114.60
	113.Grease NLGI GC-LB Calcium Sulfonate	7697 1/120# Keg	\$ 354.24	7	\$ 379.04

Thank You,



Crayton Nelson
 Manager Refined Fuels Gulf Coast
 Pumpelly Oil Acquisition LLC



Wayne Ederer
Manager,
Lubrication Marketers,
Sales

Chevron Lubricants
Chevron Products Company
55 S Main Street
Suite 390
Naperville, IL 60540
Tel 630-388-4004
Fax 630-388-4001
wayneederer@chevron.com

July 15, 2011

Dear Valued Chevron Lubrication Marketer:

Chevron is announcing a general price increase to be effective September 1, 2011. Chevron will increase the prices of all lubricating oils, gear lubes and greases by 3%-6%. In certain instances, specific products may increase in amounts that are outside of this general increase.

This increase is being driven by the continuing rise in base oil and additive costs which impact the manufacturing of our lubricants and greases.

We understand and appreciate the efforts required by our Marketers to communicate this increase to your customers. Our posted price changes by product and sku will be available in Business Point by July 18, 2011.

Please note:

- The new prices will be effective on September 1, 2011.
- To manage our order fulfillment and to provide the ability to meet the needs of all of our customers, we would appreciate that you place your orders consistent with historical order patterns. Orders shipped between July 18, 2011 and August 31, 2011 that exceed 110% of your average monthly volume for the past twelve months, will be billed at the new prices to be effective September 1, 2011.
- For Synthetic products, we continue with the volume limits communicated on April 11, of 100% of your average monthly volume for those products.
- Your average monthly volume is defined as your average monthly purchases from July 1, 2010 and June 30, 2011.
- Additional plant loading slots will not be scheduled beyond normal business hours; therefore we ask that you please place your orders consistent with your weekly order patterns. Please plan accordingly as large order quantities placed the week prior to the increase will be reviewed and may not be accepted by Chevron in order to better meet all customers' needs.
- Details regarding your average monthly volume are available to you through your LBC Account Manager.

The Chevron Global Lubricants sales staff is committed to meeting your needs. Your Lubrication Business Manager will contact you with more details and supporting information.

As always, thank you for your business.

Sincerely,

A handwritten signature in black ink that reads "WR Ederer".

Wayne Ederer
Manager – Lubrication Marketers

Subject:

FW: ConocoPhillips Lubricants :: Pricing Change



Gary Balzhiser
Manager, Commercial Lubricants
ConocoPhillips Company
600 North Dairy Ashford
Houston, TX 77079-1175

August 16, 2011

Dear ConocoPhillips Lubricants Marketer,

After careful consideration, ConocoPhillips Lubricants has decided to raise finished lubricants prices 5-8% effective Friday, September 16, 2011. Depending on product specific factors, prices for some products could fall outside this range. This increase is being driven by recent increases in raw material costs that have occurred despite our best efforts to limit their impact on our product manufacturing.

We realize this price increase impacts both you and your customers. The advance notice provided is intended to allow reasonable time for you to communicate, as needed, to your customers. Segment-specific price increases will be provided the week of August 29, 2011. New customer-specific prices and list prices incorporating this increase will be available for download on [Lubestream](#) shortly thereafter.

We expect increased demand prior to the price change date. To manage a reasonable order fulfillment process, we will limit the volume Marketers can purchase at the "old" lower price to 110% of their Base Volume. Base Volume for purposes of this price increase is defined below on [page 2](#). Please note that we will not provide additional shifts or load slots beyond our normal scheduling and business hours. Since load slots are limited, we encourage Marketers to place orders as soon as possible and keep changes to a minimum. Order changes can affect a plant's ability to meet requested ship dates and optimize blend schedules.

Also, in order to fairly meet the needs of all customers, we ask that Marketers place orders consistent with the historical needs of their customers. **ConocoPhillips Lubricants reserves the right to limit purchases of any product if deemed to be excessive.**

ConocoPhillips Lubricants remains committed to providing our customers with high quality products at competitive prices.

As always, we thank you for your continued business, support and understanding.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gary Balzhiser', written in a cursive style.