



Pavement Installation, Marking & Maintenance Specialists

Fort Bend County

Purchasing Dept.

Date: 2/ 2/2012

Reference: Bid 11-046 Term Contract for Thermoplastic Traffic Coating

Attention: Debbie Kaminski

Dear Ms. Kaminski,

Per your letter and our telephone conversation our company would like to renew the above mentioned Term Contract. I have attached two letters from our material suppliers showing the percentage price increases we have for the coming year. We are requesting a 12% increase on the line items for primer coat and the line items for thermoplastic coatings. Thank you for your assistance with this matter, should you have any questions or concerns please contact me at any time.

		Current Price	Proposed Price	% Increase
11.5	Providing and applying 4" primer coat, per lin. ft.	\$0.07	\$0.078	11.4%
11.6	Providing and applying 8" primer coat, per lin. ft.	\$0.10	\$0.112	12%
11.7	Providing and applying 12" primer coat, per lin. ft.	\$0.20	\$0.224	12%
11.8	Providing and applying 24" primer coat, per lin. ft.	\$0.58	\$0.65	12%
11.9	Providing and applying primer coat for arrows	\$32.50	\$36.40	12%
11.10	Providing and applying primer coat for ONLY	\$32.50	\$36.40	12%
11.11	Providing and applying 4" yellow thermo	\$0.43	\$0.48	12%
11.12	Providing and applying 4" white thermo	\$0.43	\$0.48	12%
11.13	Providing and applying 8" yellow thermo	\$0.75	\$0.84	12%
11.14	Providing and applying 8" white thermo	\$0.75	\$0.84	12%
11.15	Providing and applying 12" yellow thermo	\$1.00	\$1.12	12%
11.16	Providing and applying 12" white thermo	\$1.00	\$1.12	12%
11.17	Providing and applying 24" yellow thermo	\$1.75	\$1.96	12%
11.18	Providing and applying 24" white thermo	\$1.75	\$1.96	12%
11.19	Providing and applying thermo arrow	\$82.50	\$92.40	12%
11.20	Providing and applying thermo ONLY	\$82.50	\$92.40	12%

James Schutze

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Lone Star Pavement Services, Inc.