



Texas

3798 Westchase Drive
Houston, TX 77042

(A Schneider Electric (TAC) Controls Independent Field Office)

April 26, 2011

Ms. Debbie Kaminski
Fort Bend County Purchasing Agent
4520 Reading Road
Suite: A
Rosenberg, Texas 77471

Re: Fort Bend County Bid 11-035

Dear Ms. Kaminski:

As per our conversation, Tekplan Solutions would like to exercise our option to terminate this agreement by hereby giving you thirty (30) days written notice of intent to terminate from today's date of April 26, 2011.

The decision was the result of missing the wording in your contract documents Section 9.3, stating in part, "***There is no mark-up on materials allowed***". Due to our competitive labor rate of \$76.00 per hour, this would not be a viable or workable business endeavor.

We apologize for any inconvenience,

Mike D'Amico

Account Executive
Tekplan Solutions

CC: Mr. Scott Hagan, Facilities Maintenance Mgr.
301 Jackson St.
Richmond, TX 77469

**Fort Bend County Tabulation
Bid 11-035
Term Contract for HVAC Repairs**

Term: 1 April 2011 through 31 March 2012

Awarded 03/08/11: Tekplan Solutions

Lawson #9516

Company	Time Plus Materials Hourly Rate During Normal Working Hours	Time Plus Materials Hourly Rate After Normal Working Hours
Tekplan Solutions Houston	\$76.00	\$114.00
American Mechanical Services of Houston Stafford	\$92.50	\$138.75
Texas Air Systems Rosenberg	Disqualified: Insurance coverage does not meet requirements.	