

# Progressive Emergency Products, LLC

11 Mattick Lane/ P.O. Box 14  
Boerne, Tx 78006

Phone 830-816-2757

Fax 830-249-7846

# Estimate

Estimate # 10986 V2

Date 2/10/2011

## Customer/Address

Fort Bend County Health & Human Services  
4520 Reading Rd., Ste. A  
Rosenberg, TX 77471

Qty	Item	Description	Price	Total
1	9256	Quad Interface Shelter Kit with 4 windows	30,744.00	30,744.00
1	3543	Shelter Interconnect for non-Zumro shelters	3,200.00	3,200.00
1	8353	Insulation panel kit for Quad	3,700.00	3,700.00
1	8355	Interior HVAC Ducting for Quad	886.00	886.00
1	7485	Rigid door system (36") with zip-in connector panel	1,135.00	1,135.00
2	31-MC-5004MS*	Four General Purpose Lights, 50 Watt, Stringable, With On/Off Switch, and Hanging Straps in a Heavy Duty Transport Case	1,275.00	2,550.00
2	7825	Utility duct 10-14"	64.00	128.00
1	CSST001	Cart for Shelters, Stackable (w/o Shelf)	895.00	895.00
1	CSST001b	Cart CSST001 Accessory Shelf (Removable)	400.00	400.00
1	HP42A-410	3.5 ton a/c unit w/ heat pump with ducting and removable thermostat	7,600.00	7,600.00
4	HDT-610	6' x 10" water bladder w/garden hose 1/4 turn valve; D rings on 5' spacing; non-locking carabiners. (1 each)	195.00	780.00
1	ECRD50A	Cord 50' #6 -4 Wire CS 6364 x CS 6365	309.38	309.38
1	EQ25425	Quad Box, #12 - 5 Wire L2120 x 25' Cord, 25' Spacing 4 GFCI	666.24	666.24
1	ESP50A01	Spider Panel, 50A x 2L1430, 2L2120, 2 GFCI Duplex, Dead End	861.25	861.25
600	Flooring	Flooring for air shelters	4.50	2,700.00
	Discount	Customer Discount	-4,092.80	-4,092.80
1	Shipping	Shipping, Handling & Delivery	1,250.00	1,250.00
PLEASE SEND A TAX EXEMPT CERTIFICATE IF APPLICABLE			<b>Total</b>	<b>\$53,712.07</b>

# Progressive Emergency Products, LLC

11 Mattick Lane/ P.O. Box 14  
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# Estimate

Estimate # 10985 V2

Date 2/10/2011

Customer/Address

Fort Bend County Health & Human Services  
4520 Reading Rd., Ste. A  
Rosenberg, TX 77471

Qty	Item	Description	Price	Total
1	Trailer	Custom Trailer 8'x20' Performax	24,687.50	24,687.50
2	ESP50A01	Spider Panel, 50A x 2L1430, 2L2120, 2 GFCI Duplex, Dead End	861.25	1,722.50
3	ECRD50A	Cord 50' #6 -4 Wire CS 6364 x CS 6365	309.38	928.14
2	EQ25510	Quad Box, #12 - 5 Wire L2120 x 25' Cord, 10' Spacing 5 GFCI Quads	717.95	1,435.90
1	ECAM502	Cam Set 50' #2 - 5 Wire Gr, Wt, Bk, Rd, Bl	1,103.85	1,103.85
1	8300	AIR-SHELTER Model 860	33,270.00	33,270.00
1	8309	Insulation Panel Kit for Model 860	5,760.00	5,760.00
1	8308	Interior HVAC Ducting for Model 860	929.00	929.00
14	8305	Patient Privacy Side Curtain for Model 860 (14 needed)	167.00	2,338.00
1	8306	Center Curtain w/ 3 pass-thru for Model 860	674.00	674.00
4	7825	Utility duct 10-14"	64.00	256.00
1	7477	High Volume Inflator	460.00	460.00
1	9934	Hydrant Manifold Kit w/ Adaptors	448.00	448.00
1	9926	Grey Water Bladder (500 gal)	855.00	855.00
1	7485	Rigid door system (36") with zip-in connector panel	1,135.00	1,135.00
8	7814A	2'x3' Window w/cover- 54" from ground (same size as ID panel)	130.00	1,040.00
2	7837	Connector Door with 2 Roll-Up Man-Doors	589.00	1,178.00
8	HDT-208	20'x8" water bladder w/garden hose 1/4 turn valve; D rings on 5' spacing; non-locking carabiners. (1 each)	190.00	1,520.00
1	PEP-Sink	Portable sink with twin door cabinet and 6 gal water heater	4,450.00	4,450.00
1	PEP-HD860	Pro Heavy duty 860 Cart	2,700.00	2,700.00
3	HP42A-410	3.5 ton a/c unit w/ heat pump with ducting and removable thermostat	7,600.00	22,800.00
4	31-MC-5004MS*	General Purpose light kit with 4-50 watt stringable lights, on/off switch and 8-28" straps.	780.00	3,120.00
2	PEP-9909	Stake Package	88.00	176.00
928	Flooring	Flooring for air shelters	4.50	4,176.00
1	DCA 25USI2C w/cart	Generator, Ultra Silent (56dBA), 25KVA, 22kW standby, select switch, Isuzu Tier IV with cart and winch	22,701.96	22,701.96
1	ETUFF4P	Tuff Box - Cam Inlet x 3 50A CS Outlet (Dead End)	1,330.77	1,330.77
	Discount	Customer Discount	-4,947.80	-4,947.80
1	Shipping	Shipping & Handling per system	1,500.00	1,500.00
PLEASE SEND A TAX EXEMPT CERTIFICATE IF APPLICABLE			<b>Total</b>	<b>\$137,747.82</b>



January 01, 2008

To Whom It May Concern:

This letter is to verify that ZUMRO, Inc. offers its products through a factory trained nationwide distribution network.

Our products are sold to emergency services and require technical expertise both before and after the sale is completed. ZUMRO, Inc. requires on-site product training after delivery so our customer will have a thorough understanding on the proper use and care of our products. Minimum training as required by ZUMRO, Inc. shall be offered to our customers at no charge by the local distributor. This policy is obviously a great benefit to our customers.

ZUMRO, Inc. ensures that its policies are executed effectively by utilizing factory-trained distributors. These distributors operate in specific local territories. Besides expertise, our distributors are required to carry product inventory including at least one Shelter to further support our customers with parts and/or loaner equipment should the need arise. This is why we, ZUMRO, Inc., can offer our lifetime in-service promise. Should our customer be out of service with a particular piece of equipment, typically, the local distributor will have a "loaner" available on short notice.

Accessories: ZUMRO, Inc., together with various suppliers, has developed a full line of accessories specifically designed and/or packaged to function properly with our Shelters. Note that some of these accessory items may appear to be available from other vendors in similar configurations, however, they may not operate correctly with our System. ZUMRO, Inc. reserves the right to amend or even void its Shelter warranty if it is used with products we consider not suited for use with our Shelters.

Pricing: ZUMRO, Inc. offers extra discounts to exclusive distributors that meet all our criteria and service our customers to the level we require. These discounts are passed on to the customers within the specific distributor's territory. Therefore, our customers can rest assured that the pricing offered by our distributors is fair and competitive.

All inquiries for sales, resale and/or service are handled either by our local distributor or directly by ZUMRO, Inc. The distributors are further supported by factory representatives to offer a secondary level of support for our customers where needed.

*The local distributor for your area is Progressive Emergency Products (830) 816-2757*

*The local factory-direct representative is Campbell Rice (731) 431-8113*

*ZUMRO, Inc. inside sales and service department can be reached at (800) 932-6003.*

We sincerely appreciate your business and hope to service your Shelter and Accessory needs for years to come. Please feel free to contact me at the above toll-free number should you have any questions or concerns.

Sincerely,

Win VanBasten  
President

PO BOX 696 ~ Hatboro, PA 19040 ~ Phone: 800-932-6003 ~ Fax: 215-957-6501  
[http: www.zumro.com](http://www.zumro.com) ~ [info@zumro.com](mailto:info@zumro.com)

**From:** [Olinger, David](#)  
**To:** [Kaminski, Debbie](#)  
**Cc:** [Salazar, Amanda](#)  
**Subject:** FW: Estimates trailer & shelter  
**Date:** Tuesday, April 19, 2011 8:16:27 AM  
**Attachments:** [Fort Bend 10985 V2.pdf](#)  
[Fort Bend 10986 V2.pdf](#)

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Debbie,

Attached are the quotes from Progressive Emergency Products you requested. We are requesting the purchase of two of the units from quote 10985 and one unit of quote 10986.

Thank you,

David

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**From:** Olinger, David  
**Sent:** Wednesday, March 02, 2011 2:44 PM  
**To:** Salazar, Amanda  
**Subject:** Fwd: Estimates trailer & shelter

Amanda,

Attached are quotes for mobile hospital units. Please process an order for: two of quote 10985 and one of quote 10986

Rational for requisition

- 1) Sole source provider for this product
- 2) Compatible with existing equipment within the Region for emergency response

Please use the PHER3 budget - Equipment category for this purchase.

Thanks,  
David

David W. Olinger  
PHEP Coordinator  
Fort Bend County HHS  
4520 Reading Rd., Ste. A  
Rosenberg, TX 77471  
w: (281) 238-3515  
c: (832) 473-2338  
f: (281) 238-3355  
<http://www.fortbendcountyhhs.com>



**BEFORE PRINTING THIS EMAIL OR ANY ATTACHMENTS,  
PLEASE THINK ABOUT THE ENVIRONMENT.**

>>> Progressive Emergency Products <lisa@peptexas.com> 2/10/2011 4:14 PM >>>  
David,

Jeff is looking for pictures to send you. Should arrive shortly.

--

***Lisa Cantrell***

Executive Administrative Assistant

Office 830.816.2757

Fax 830.249.7846

Progressive Emergency Products, LLC

P.O. Box 14

Boerne, Tx 78006

State of Texas HUB Certified

Vendor # 84310

[www.peptexas.com](http://www.peptexas.com)