

Fort Bend County Tabulation
Bid 11-001
Term Contract for Purchase and Maintenance of Copy Machines

Term: 1 October 2010 through 30 September 2011

Awarded 09/07/2010: Skelton Business Equipment

| Service | Copies Per Minute | Lawson Number | Dahill Houston | ESP Office Solutions Rosenberg | TLC Tonerland Houston | Skelton Business Equipment Tomball |
|--------------------------------------|----------------------------------|--------------------------|--|---|---|---|
| Price per copy, excluding HP copiers | | 8818 | Disq: Did not indicate number of copiers nor volume on references as required. | \$0.0077 | Disq: Did not submit insurance as required. | \$0.0072 |
| Price per copy, HP copiers | | 8819 | | \$0.0130 | | \$0.015 |
| <i>Drums and Maintenance Kits:</i> | | | | | | |
| Samsung 5635FN | | 8820 | | \$299.00 | | \$117.00 |
| Samsung 6555N | | 8821 | | \$399.00 | | \$123.00 |
| Sharp AL-1610 | | 8822 | | \$99.00 | | \$69.00 |
| Sharp AR-207/M205/M207/M207E | | 8823 | | \$299.00 | | \$38.00 |
| Sharp AR-237/M237 | | 8824 | | \$325.00 | | \$33.00 |
| Sharp AR-M257 | | 8825 | | \$299.00 | | \$33.00 |
| Sharp AR-M355/M455 | | 8826 | | \$299.00 | | \$55.00 |
| Sharp MX-M200D | | 8827 | | \$299.00 | | \$38.00 |
| Sharp MX-M350/M450 | | 8828 | | \$299.00 | | \$55.00 |
| HP 4345MFP | | 8829 | | \$299.00 | | \$139.00 |
| HP 9050MFP | | 8830 | | \$369.00 | | \$259.00 |

| Service | CPM | Lawson Number | Dahill | ESP Office Solutions | TLC Tonerland | Skelton Business Equipment |
|--|-----|------------------|--------|----------------------|------------------|-------------------------------|
| <i>Replacement Copiers:</i> | | | | | | |
| Sharp MX-M200D (new) | 20 | 8831 | | \$3,650.00 | | \$1,439.00 |
| Sharp MX-M350 (refurbished) | 35 | 8832 | | \$5,900.00 | | \$2,490.00 |
| Sharp MX-M450 (refurbished) | 45 | 8833 | | \$6,900.00 | | \$2,590.00 |
| Samsung SCX 6555 (new) | 55 | 8834 | | \$7,500.00 | | \$3,945.00 |
| HP 4345MFP (new) | 45 | 8835 | | \$6,400.00 | | \$2,992.00 |
| HP 4345MFP (refurbished) | 45 | 8836 | | \$5,200.00 | | \$2,480.00 |
| HP 9050MFP (new) | 50 | 8837 | | \$12,000.00 | | \$10,947.00 |
| HP 9050MFP (refurbished) | 50 | 8838 | | \$7,500.00 | | \$7,640.00 |
| HP DSS Software | | 8839 | | \$399.00 | | \$315.00 |
| <i>Additional Copiers:</i> | | | | | | |
| Sharp MX-M260 (new) copier only | 26 | | | | | *\$2239.00 |
| Sharp MX-M260 (new) print/scan/copy | 26 | | | | | *\$2957.00 |
| Sharp MX-M363U (new) copier only | 36 | | | | | *\$4290.00 |
| Sharp MX-M363U (new) print/scan/copy | 36 | | | | | *\$4956.00 |
| Sharp MX-M453U (new) copier only | 45 | | | | | *\$4654.00 |
| Sharp MX-M453U (new) print/scan/copy | 45 | | | | | *\$5320.00 |
| Sharp MX-M310 (new) copier only | 31 | | | | | *\$2551.00 |
| Sharp MX-M310 (new) print/scan/copy | 31 | | | | | *\$3269.00 |
| Sharp MX-M450 (refurbished) copier | 45 | | | | | *\$2590.00 |
| Sharp MX-M503U (new) copier only with 4 x 500 sheet paper drawers | 50 | | | | | *\$6209.00 |

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|---|------------|--------------------------|---------------|-----------------------------|--------------------------|---------------------------------------|
| Sharp MX-M503U (new) print/scan/copy with 4 x 500 sheet paper drawers | 50 | | | | | *\$6875.00 |
| Sharp MX-M503U (new) copier only with 2 x 500 sheet paper drawers and 1 x 3500 sheet paper drawer | 50 | | | | | *\$6519.00 |
| Sharp MX-M503U (new) print/scan/copy with 2 x 500 sheet paper drawers and 1 x 3500 sheet paper drawer | 50 | | | | | *\$7185.00 |
| Sharp RM/MX-M550 (refurbished) copier only) | 55 | | | | | *\$6750.00 |