

Fort Bend County Tabulation
Bid 11-001
Term Contract for Purchase and Maintenance of Copy Machines

Term: 1 October 2010 through 30 September 2011

Recommendation: Skelton Business Equipment

Service	Dahill Houston	ESP Office Solutions Rosenberg	TLC Tonerland Houston	Skelton Business Equipment Tomball
Price per copy, excluding HP copiers	Disqualified: Did not indicate number of copiers nor volume on references as required.	\$0.0077	Disqualified: Did not submit insurance as required.	\$0.0072
Price per copy, HP copiers		\$0.0130		\$0.015
<i>Drums and Maintenance Kits:</i>				
Samsung 5635FN		\$299.00		\$117.00
Samsung 6555N		\$399.00		\$123.00
Sharp AL-1610		\$99.00		\$69.00
Sharp AR-207/M205/M207/M207E		\$299.00		\$38.00
Sharp AR-237/M237		\$325.00		\$33.00
Sharp AR-M257		\$299.00		\$33.00
Sharp AR-M355/M455		\$299.00		\$55.00
Sharp MX-M200D		\$299.00		\$38.00
Sharp MX-M350/M450		\$299.00		\$55.00
HP 4345MFP		\$299.00		\$139.00
HP 9050MFP		\$369.00		\$259.00

Service	Dahill	ESP Office Solutions	TLC Tonerland	Skelton Business
<i>Replacement Copiers:</i>				
Sharp MX-M200D (new)		\$3,650.00		\$1,439.00
Sharp MX-M350 (refurbished)		\$5,900.00		\$2,490.00
Sharp MX-M450 (refurbished)		\$6,900.00		\$2,590.00
Samsung SCX 6555 (new)		\$7,500.00		\$3,945.00
HP 4345MFP (new)		\$6,400.00		\$2,992.00
HP 4345MFP (refurbished)		\$5,200.00		\$2,480.00
HP 9050MFP (new)		\$12,000.00		\$10,947.00
HP 9050MFP (refurbished)		\$7,500.00		\$7,640.00
HP DSS Software		\$399.00		\$315.00
Total, based on formula used to determine overall lowest and best bid based on last five (5) repairs.	Disqualified	\$129,945.40	Disqualified	\$96,864.40