

**CONTRACT PRICING WORKSHEET**  
For Standard Equipment PurchasesContract  
No.:

VE03-06

Date  
Prepared:

6/22/2010

*This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.*

|                 |                          |              |                                  |
|-----------------|--------------------------|--------------|----------------------------------|
| Buying Agency:  | FORT BEND COUNTY         | Contractor:  | PHILPOTT MOTORS                  |
| Contact Person: | DEBBIE KAMINSKI          | Prepared By: | RICHARD HYDER                    |
| Phone:          | (281) 341-8643           | Phone:       | (888) 973-5338                   |
| Fax:            |                          | Fax:         | (409) 724-0886                   |
| Email:          | KAMINSKD@FORT-BEND.TX.US | Email:       | RICHARD.HYDER@PHILPOTTMOTORS.COM |
| Product Code:   | D07                      | Description: | 2010 FORD POLICE INTERCEPTOR     |

**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** \$ 20,516.00

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

| Description                            | Cost      | Description                                | Cost        |
|--|-----------|--|-------------|
| FLOOR PLAN INTEREST                    | \$ 430.84 | EXTERIOR--WHITE                            | \$ -        |
| LOT INSURANCE                          | \$ 61.55  | INTERIOR--CHARCOAL CLOTH BUCKET VINYL REAR | \$ -        |
| 45C 3.27 LIMITED SLIP AXLE             | \$ 103.00 |  |             |
| 53M RADIO SUPPRESSION                  | \$ 90.00  | 50 AVAILABLE 6/22/10                       |             |
| 58F AMFM RADIO                         | \$ -      |  |             |
| 51A LEFT SPOTLIGHT                     | \$ 265.00 |  |             |
| 96B FRONT MOLDINGS LOOSE               | \$ 28.00  |  |             |
| 66F POWER DISTRIBUTION BOX (REQ 2009)  | \$ 43.00  |  |             |
| 127 HD VINYL FLOORING                  | \$ -      |  |             |
| 59C POWER ADJUSTABLE PEDALS (REQ 2009) | \$ 56.00  |  |             |
| 59M SIDE IMPACT AIRBAGS (REQ 2009)     | \$ 284.00 | Subtotal From Additional Sheet(s):         | \$ -        |
| 4.6L V8 E85                            | \$ -      | Subtotal B:                                | \$ 1,361.39 |

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

| Description | Cost     | Description                        | Cost     |
|-------------|----------|------------------------------------|----------|
| PDI CHARGE  | \$ 80.00 |                                    |          |
|             |          | Subtotal From Additional Sheet(s): | \$ -     |
|             |          | Subtotal C:                        | \$ 80.00 |

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

0%

**D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)**

| Description        | Cost      | Description | Cost      |
|--------------------|-----------|-------------|-----------|
| DELIVERY 100 MILES | \$ 150.00 |             |           |
|                    |           | Subtotal D: | \$ 150.00 |

**E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)**

\$ 22,107.39

|  |   |                              |              |   |             |              |
|--|---|------------------------------|--------------|---|-------------|--------------|
| Quantity Ordered:                                  | 1 | X Subtotal of A + B + C + D: | \$ 22,107.39 | = | Subtotal E: | \$ 22,107.39 |
| F. H-GAC Fee Calculation (From Current Fee Tables) |   |                              |              |   | Subtotal F: | \$ 600.00    |

**G. Trade-Ins / Other Allowances / Special Discounts**

| Description | Cost | Description | Cost |             |      |
|-------------|------|-------------|------|-------------|------|
|             |      |             |      | Subtotal G: | \$ - |

|                                 |               |   |              |
|---------------------------------|---------------|---|--------------|
| <b>Estimated Delivery Date:</b> | 5-10 DAYS ARO | <b>H. Total Purchase Price (E+F+G):</b> | \$ 22,707.39 |
|---------------------------------|---------------|---|--------------|